



NATIONAL CONSORTIUM OF  
**TELEHEALTH**  
RESOURCE CENTERS

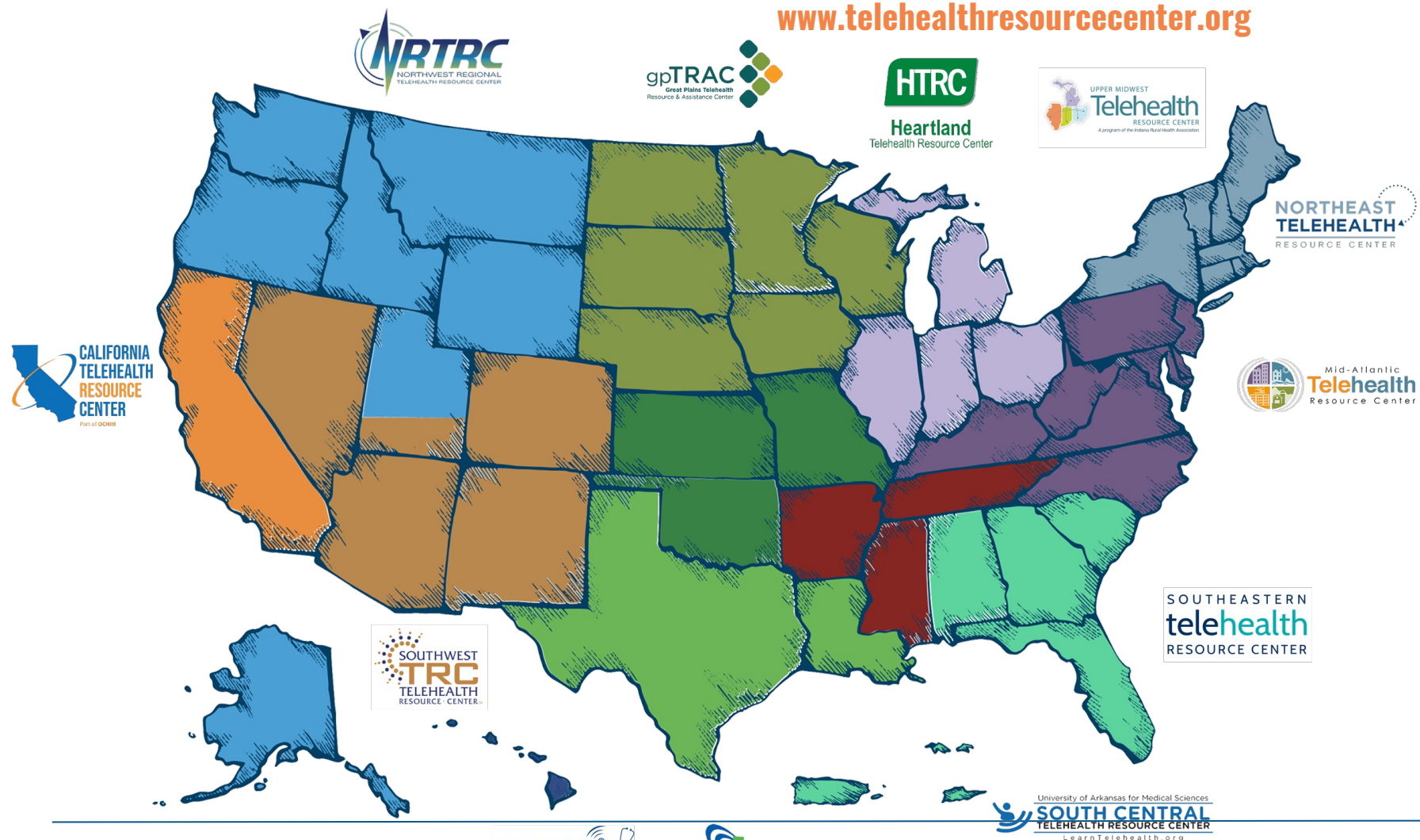
## Possible Futures: Telehealth During and After the Pandemic

July 21, 2022



# HRSA Funded Telehealth Resource Centers

[www.telehealthresourcecenter.org](http://www.telehealthresourcecenter.org)



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PBTRC	TexLa	SETRC
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 TTAC TelehealthTechnology.org	 CCHP
2 NATIONAL RESOURCE CENTERS	



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# Webinar Tips and Notes

- Your phone &/or computer microphone has been muted.
- If we do not reach your question, please contact your regional TRC. There may be delays in response time:  
<https://telehealthresourcecenter.org/contact-us/>
- Please fill out the post-webinar survey.
- Closed Captioning is available.
- Please submit your questions using the Q&A function.
- The webinar is being **recorded**.
- Recordings will be posted to our YouTube Channel:  
<https://www.youtube.com/c/nctrc>



# Possible Futures: Telehealth during and after the Pandemic

Medical Director of Telehealth  
The Queen's Health Systems



Matthew Koenig, MD

Associate Professor of Medicine  
University of Hawaii John A Burns School of  
Medicine



# Telehealth: Modes of Communication



# Telehealth: Modes of Communication

**NOVEMBER - DECEMBER 2020 SCHEDULE**

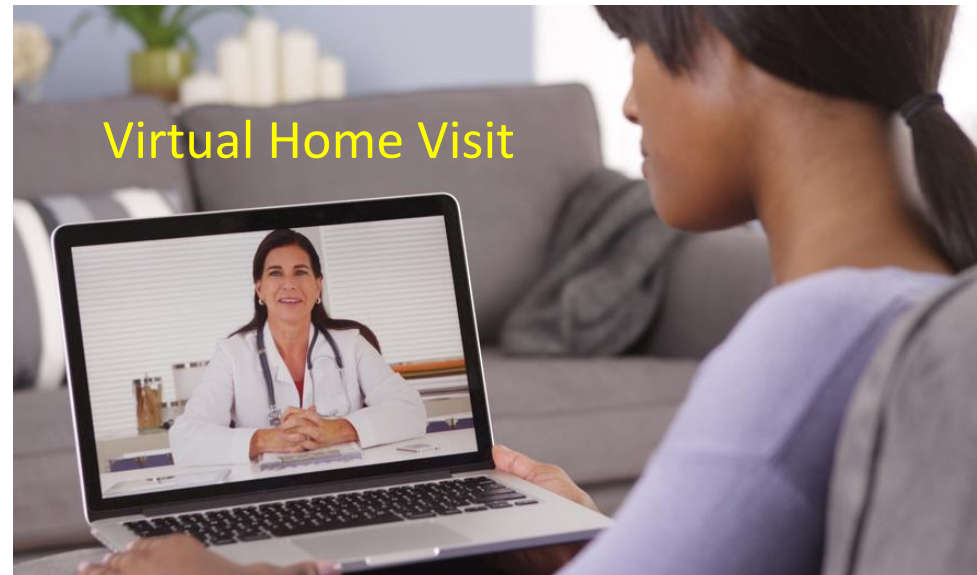
**THE QUEEN'S HEALTH CARE CENTERS**

**Hilo**  
SPECIALTY CENTER

 <b>Deborah Agles, MD</b> Occupational Medicine <b>December 4</b> For Appointment Call 1-808-591-3538 Fax 1-808-556-8191	 <b>Ken C. Arakawa, MD</b> Rheumatology <b>November 5, 18</b> <b>December 3, 8</b> For Appointment Call 1-808-529-3888 Fax 1-808-533-1448	 <b>Kyle F. Chun, MD</b> Orthopedic Surgery & Sports Medicine <b>November 12, 19, 23</b> <b>December 10, 17</b> For Appointment Call 808-521-8100 • Fax 808-521-8105	 <b>Carl de los Reyes, MD</b> Plastic Surgery <b>November 4</b> For Appointment Call 1-808-525-6990 Fax 1-808-525-6407	 <b>Christopher Flack, MD</b> Pulmonary <b>December 16</b> For Appointment Call 1-808-691-5252 Fax 1-808-691-5250	 <b>Thomas Francis, MD</b> Endocrinology <b>November 16</b> <b>December 21</b> For Appointment Call 1-808-450-2370 Fax 1-808-450-2393 www.smendo.com
 <b>Jeffrey Harpstrite, MD</b> Orthopedic Surgery/Sports Medicine <b>November 13</b> <b>December 11</b> For Appointment Call 1-808-521-8776 Fax 1-808-537-2350	 <b>Greigh Hirata, MD</b> Maternal/Fetal Medicine <b>November 13</b> <b>December 1</b> For Appointment Call 1-808-521-8776 Fax 1-808-537-2350	 <b>Kenneth T. Kaan, MD</b> Orthopedic & Spine Surgery <b>November 3, 17</b> <b>December 1, 15</b> For Appointment Call 1-800-626-7999 Fax 1-808-533-3390	 <b>Leon Liem, MD</b> Neurosurgery <b>TBA</b> For Appointment Call 1-808-546-5000 Fax 1-808-523-1992	 <b>Brent Matsuda, MD</b> Pulmonary, Critical Care Medicine <b>November 11</b> <b>December 9</b> For Appointment Call 1-808-691-5252 Fax 1-808-691-5250	 <b>Michon Morita, MD</b> Neurology <b>January 22, 2021</b> For Appointment Call 1-808-529-0508 Fax 1-808-529-0538



Hospital Based



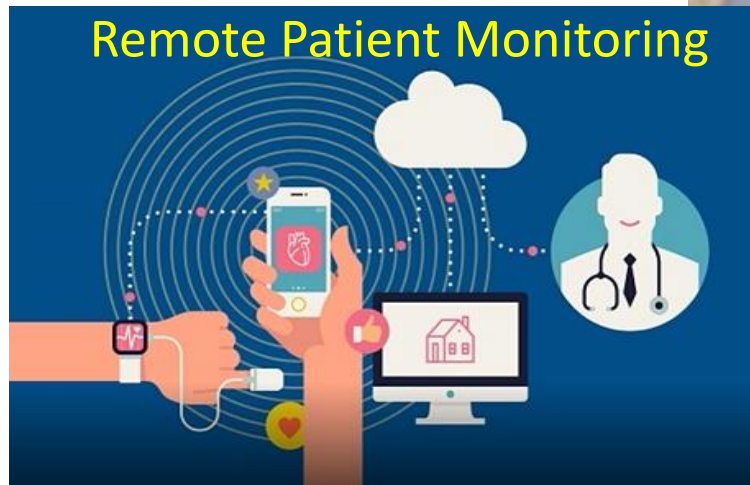
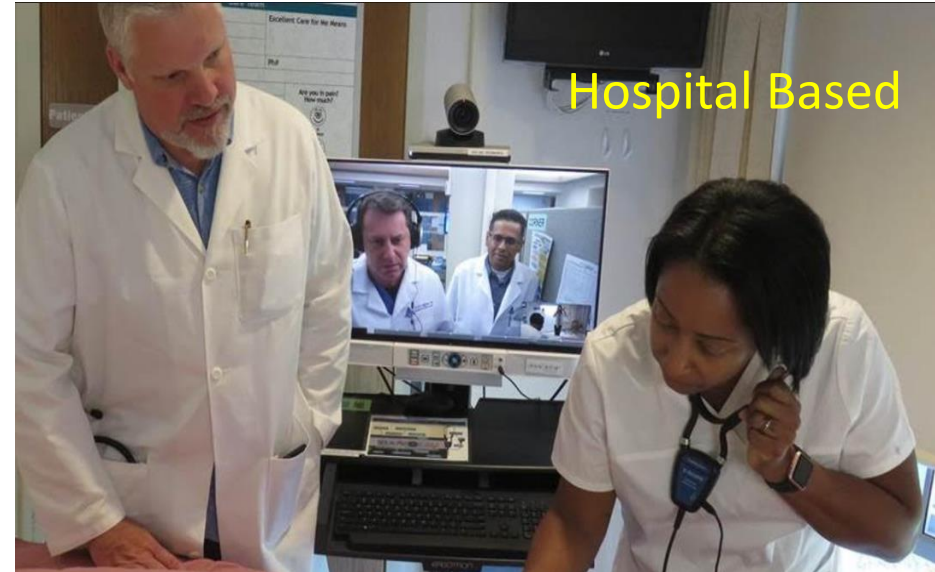
Virtual Home Visit



# Telehealth: Modes of Communication



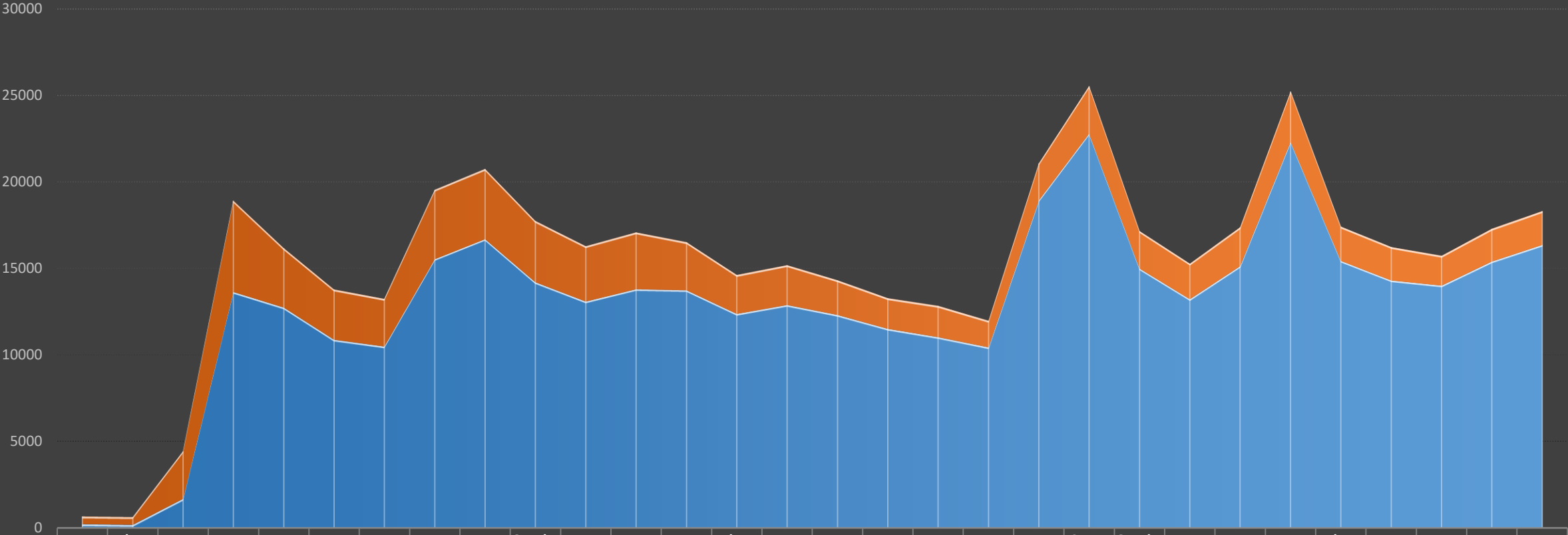
# Telehealth: Modes of Communication



# Telemedicine Visits Pandemic

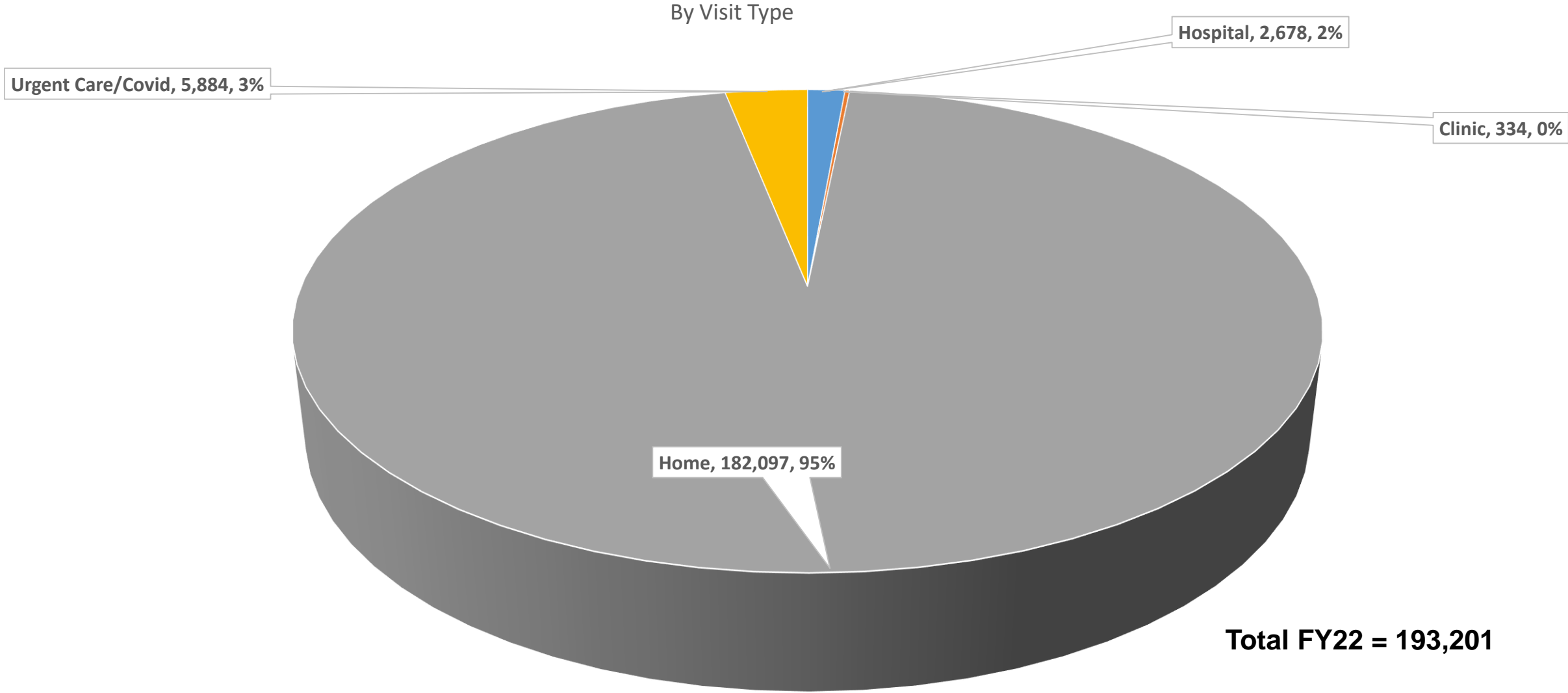
Telehealth Volume

■ Telehealth ■ Telephone



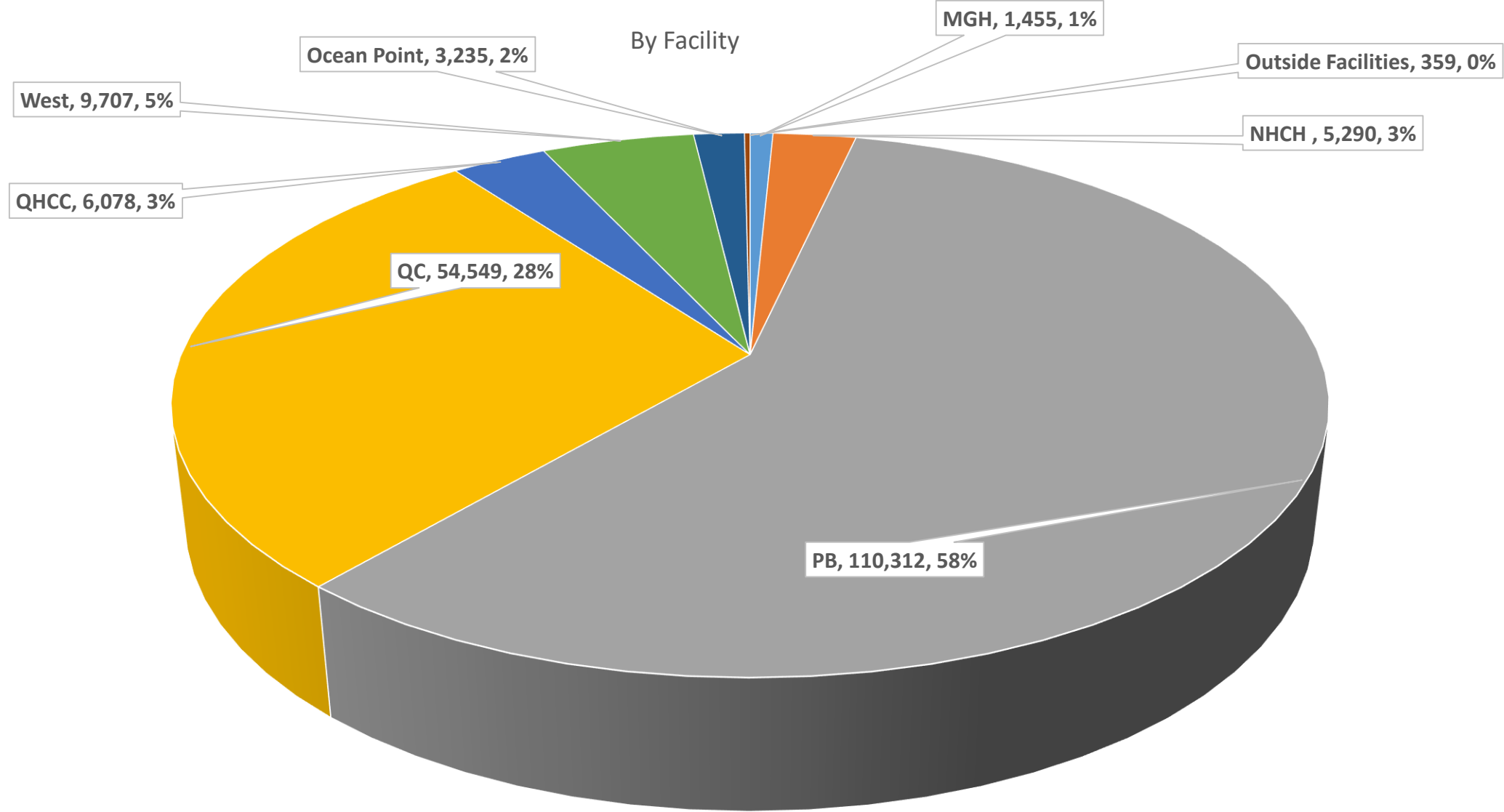
	January	February	March	April	May	June	July	August	Sept	October	Nov	Dec	January	February	March	April	May	June	July	August	September	October	November	December	January	February	March	April	May	June
■ Telephone	444	451	2,742	5,278	3,439	2,904	2,761	4,010	4,069	3,541	3,205	3,290	2,785	2,253	2,307	2,006	1,775	1,815	1,537	2,143	2,758	2,168	2,053	2,250	2,916	1,987	1,939	1,731	1,898	1,957
■ Telehealth	211	175	1,687	13,637	12,737	10,881	10,483	15,537	16,690	14,202	13,081	13,791	13,736	12,363	12,880	12,307	11,509	11,026	10,438	18,926	22,781	14,995	13,221	15,132	22,319	15,433	14,301	14,002	15,400	16,357

# Telemedicine Visits by Visit Type FY22

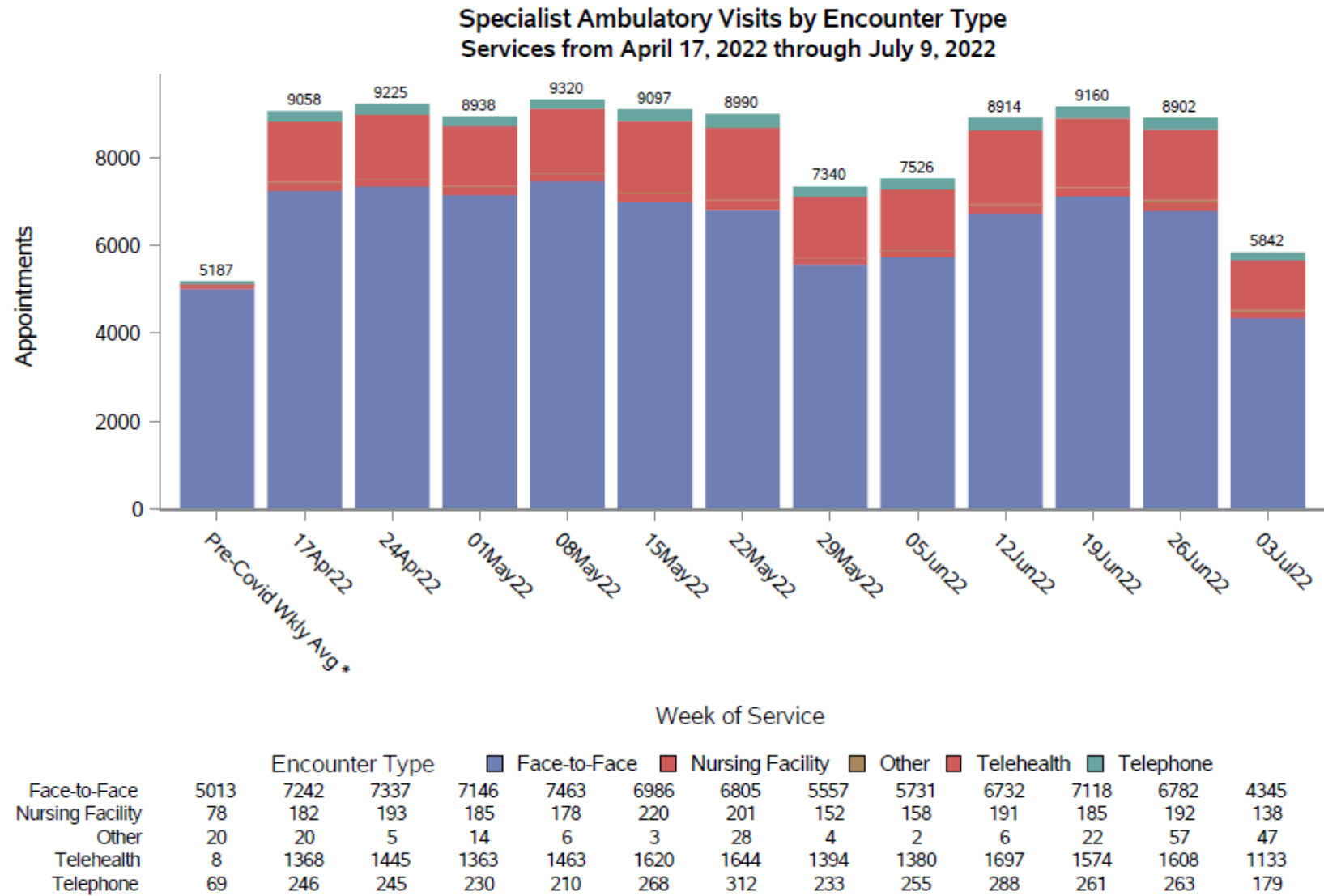




# Telemedicine Visits by Facility FY22



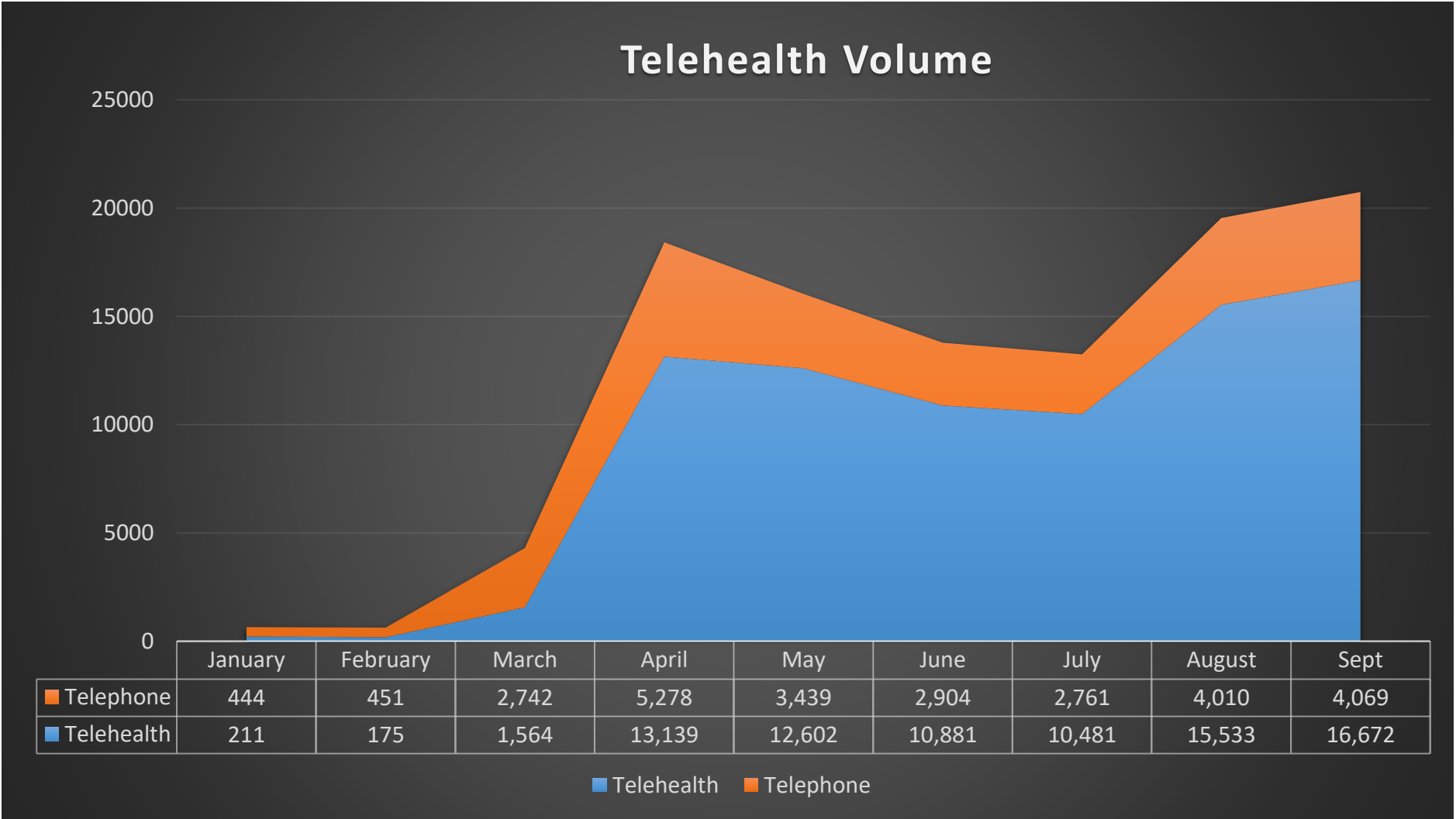
# Telemedicine Specialty Ambulatory Visits



SOURCE: Epic Clarity Database

\* Pre-COVID Weekly Average is for the period December 1, 2019 - February 29, 2020

Telehealth Visits Early in the Pandemic



Telehealth Trends in 2000

# Temporary Telehealth Platforms



**WebEx**



Cisco Webex

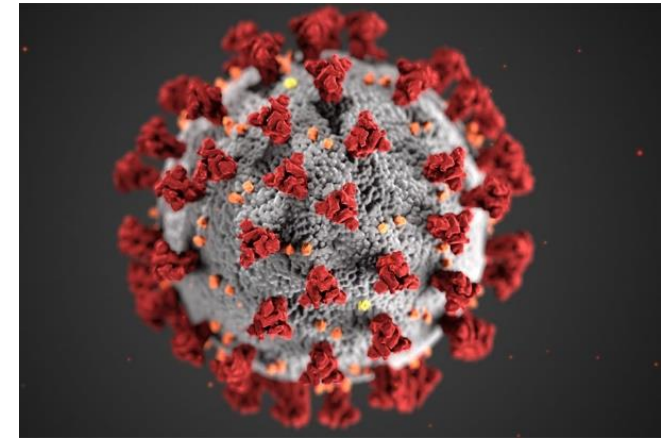
Easy, secure video conferencing from the market leader.

Email address

Sign up free

Sign up free

By proceeding, you agree to the [Cisco Terms of Services](#)



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HOST A MEETING

SIGN IN

SIGN UP, IT'S FREE

We have developed resources to help you through this challenging time. [Click here](#) to learn more.

**Zoom**

In this together.  
Keeping you securely connected wherever you are.

Sign up for Free

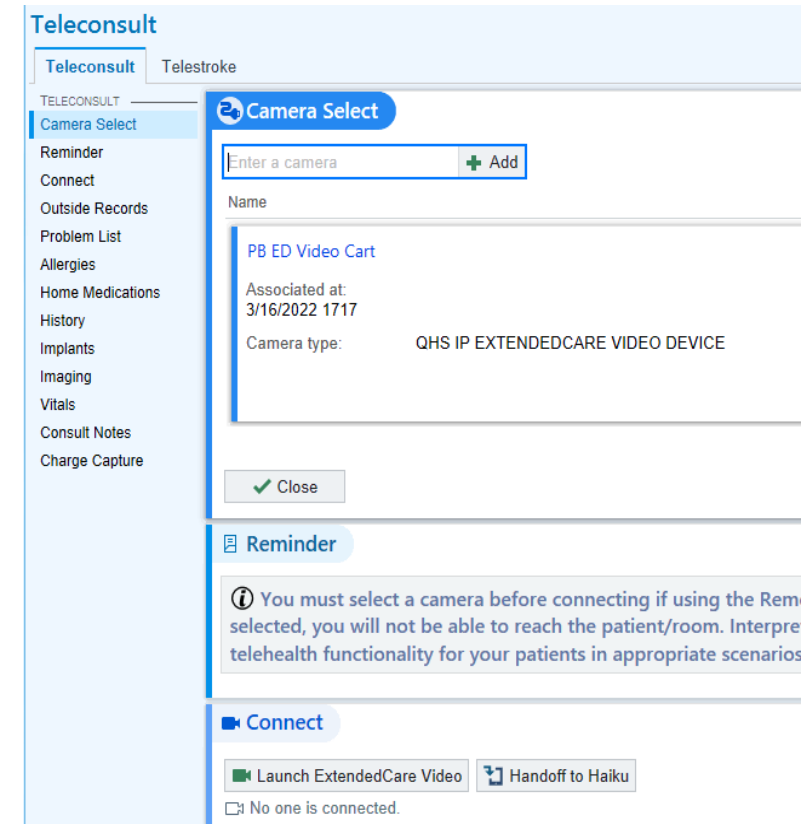
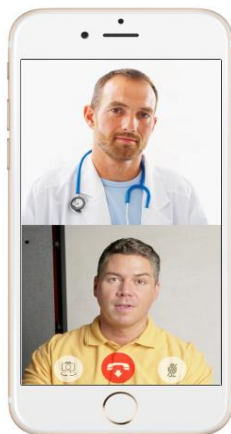
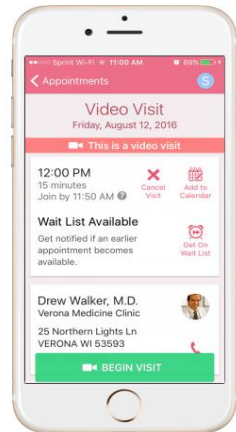
Helpful Resources



Learning made easy. Our Zoom experts offer sessions daily on all things Zoom.

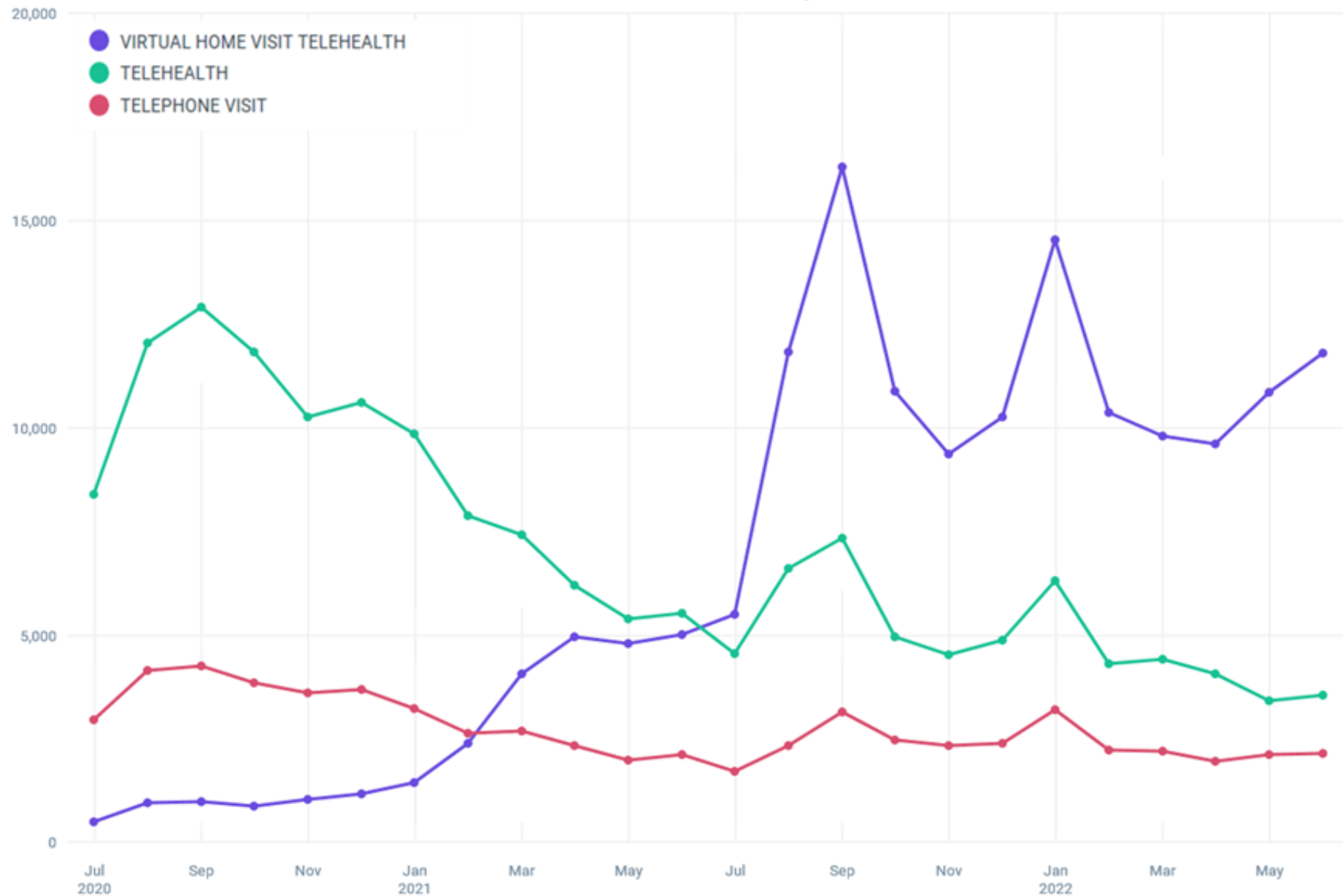
Register Now

# Integrated Telehealth Platform (VHV)



## Number of Visits by Visit Type

Between 7/1/2020 and 6/30/2022 by month

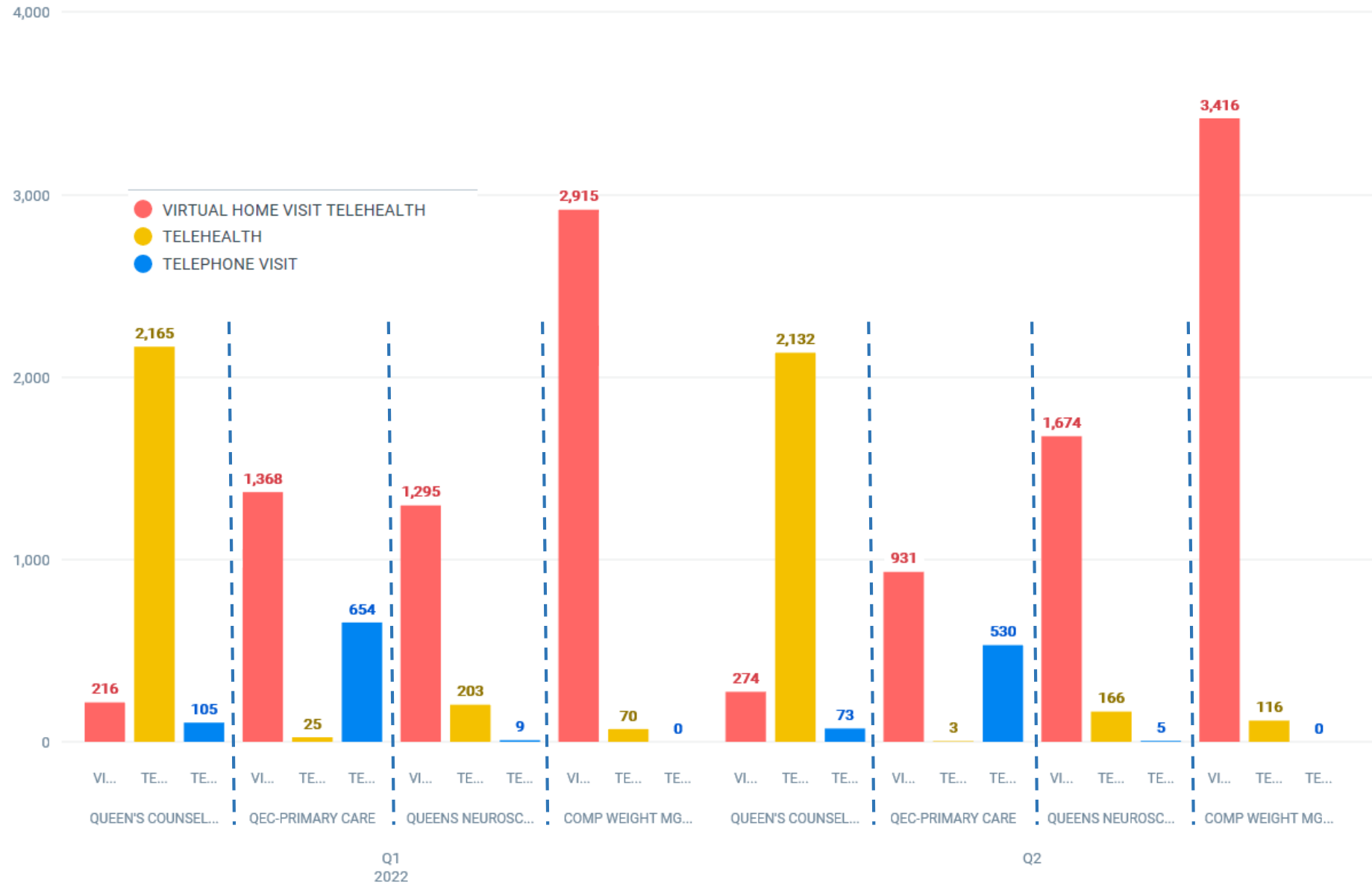




# Number of Visits by Department and Visit Type



Between 1/1/2022 and 6/30/2022 by quarter



# Prior Barriers to Telehealth Pre-Pandemic



## MEDICARE RESTRICTIONS

Lack of reimbursement for telehealth visits for patients in the home



## CONSUMER DEMAND

Limited public knowledge about telehealth



## PROVIDER ADOPTION

Small pilots of early adopter clinics and providers



## TECHNOLOGY BARRIERS

Lack of integration with Epic and multiple video platforms in use



## CLINICAL WORKFLOWS

Integration with in-person practice and clinic operations

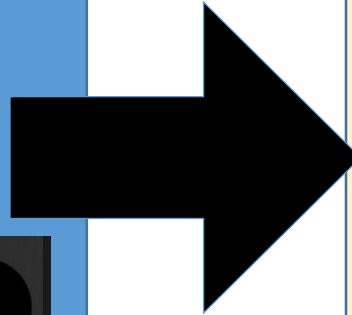
# COVID Pandemic: Perfect Storm for Telehealth



TELEHEALTH  
BILLING  
DURING THE  
COVID-19  
NATIONAL  
EMERGENCY



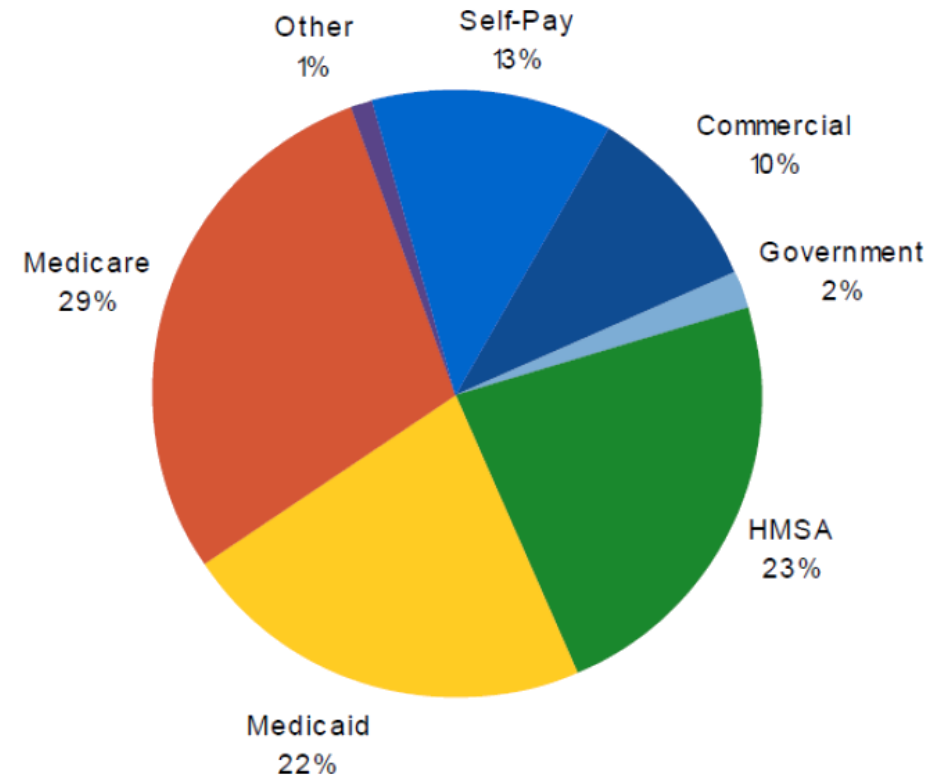
# Transitioning to the New Normal or Waiting for Return to Business as Usual?





# Reimbursement and Payer Considerations

- Pre-existing state coverage and reimbursement parity statute
- Temporary state waivers and post-pandemic legislation
- Medicare originating site restrictions
- Temporary federal waivers and post-pandemic legislation (if any)
- Patient co-pays, cash payments, and advance beneficiary notices post-pandemic



# Payer Landscape: Commercial and Medicaid



Governor of the State of Hawaii  
**David Y. Ige**

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[Home](#) » [2016 Acts](#) » [ACT 226, SB2395 SD1 HD2 CD1, 7/7/2016](#)

## **ACT 226, SB2395 SD1 HD2 CD1, 7/7/2016**

Posted on Jul 12, 2016 in [2016 Acts](#)

### RELATING TO TELEHEALTH.

Requires the State's medicaid managed care and fee-for-service programs to cover services provided through telehealth. Specifies that any telehealth services provided shall be consistent with all federal and state privacy, security, and confidentiality laws. Specifies medical professional liability insurance policy requirements with regard to telehealth coverage. Clarifies that reimbursement for services provided through telehealth shall be equivalent to reimbursement for the same services provided via face-to-face contact between a health care provider and a patient. Requires written disclosure of coverages and benefits associated with telehealth services. Requires that telehealth encompasses store and forward technologies, remote monitoring, live consultation, and mobile health. Ensures telehealth is covered when originating in a patient's home and other non-medical environments. Clarifies requirements for physicians and out-of-state physicians to establish a physician-patient relationship via telehealth. Requires that reimbursement requirements for telehealth services apply to all health benefits plans under chapter 87A, Hawaii Revised Statutes. Takes effect on 1/1/2017. (CD1)

- Required Hawaii Medicaid and commercial payers to reimburse equivalently for telehealth visits (payment parity)
- Removed originating site and geographic restrictions
- Telehealth can be used to establish patient-provider relationship
- Effective date Jan 1, 2017



# Payer Landscape: Medicare Part B



## Originating (Patient) Site Restrictions:

- Medicare-eligible facility (not home)
- Rural not urban



**M**EDICARE WILL PAY for a limited number of Part B services that are furnished by a physician or practitioner to an eligible beneficiary via a telecommunications system. For eligible telehealth services, the use of a telecommunications system substitutes for a face-to-face, “hands on” encounter.

### Originating Sites

An originating site is the location of an eligible Medicare beneficiary at the time the service being furnished via telecommunications system occurs. Medicare beneficiaries are eligible for telehealth services only if they are presented from an originating site located in a rural health professional shortage area or in a county outside of a Metropolitan Statistical Area. Entities that participate in a Federal telemedicine demonstration project approved by (or receiving funding from) the Secretary of the Department of Health and Human Services as of December 31, 2000 qualify as originating sites regardless of geographic location.



NOTE: Independent Renal Dialysis Facilities are not eligible originating sites.

# Medicare Telehealth Regulatory and Payment Waivers

**TELEHEALTH  
BILLING  
DURING THE  
COVID-19  
NATIONAL  
EMERGENCY**



# Medicare Part B Waivers Post-Pandemic????

## NEWS

### Becker's Hospital Review: 'The genie's out of the bottle on this one': Seema Verma hints at the future of telehealth for CMS beneficiaries

By Jackie Gilbert - April 29, 2020

"When the COVID-19 pandemic began and it became clear telehealth would be necessary for physicians and nurses to treat patients remotely, CMS boosted rates for telehealth visits so they matched rates for in-clinic visits and would sustain providers during the pandemic..." [Read the full article here.](#)



### SCHATZ, WICKER LEAD BIPARTISAN GROUP OF 30 SENATORS IN CALLING FOR PERMANENT EXPANSION OF TELEHEALTH FOLLOWING COVID-19 PANDEMIC

Schatz Telehealth Measures Included in COVID-19 Relief Bills On Temporary Basis; Telehealth Use Among Medicare Beneficiaries Up More Than 11,000% In Just Over A Month

Monday, June 15, 2020

WASHINGTON – U.S. Senators Brian Schatz (D-Hawaii) and Roger Wicker (R-Miss.) led a bipartisan group of 30 senators in calling for the expansion of access to telehealth services during the COVID-19 pandemic to be made permanent. Provisions from the Schatz-authored CONNECT for Health Act that have allowed Medicare beneficiaries in all areas of the country, and in their homes, to utilize telehealth services, as well as more types of health care providers to provide telehealth, were included in previous COVID-19 legislation but will expire following the pandemic unless congressional leaders act now to make those measures permanent.

# Why America's Love Affair With Telemedicine Is Fizzling Out

Amanda Loudin  
June 15, 2022

+ Add to Email Alerts

38

46



When Josh Emdur, DO, announced in 2017 that he was leaving hospital practice to join a startup teleme

Though telemedicine wasn't br  
wasn't exactly the model patien  
But Emdur believed in the idea  
to have more impact in the mec  
for those who otherwise might i

*JAMA Network Open.* 2021;4(12):e2136405. doi:10.1001/jamanetworkopen.2021.36405

**Table 2. Preferences for In-Person or Video Visit by Demographic Characteristics**

Characteristic	Unweighted frequency, No.	Preference, weighted %				P value
		In-person visit	Video visit	None or both	Do not know	
Total sample	2080	53.0	20.9	22.9	3.3	
Sex						
Female	1162	49.1	23.9	23.1	3.9	.16
Male	918	57.2	17.6	22.7	2.6	
Age group, y						
20-39	226	42.3	25.9	29.6	2.2	<.001
40-59	692	50.8	24.4	20.7	4.0	
60 and up	1162	64.5	12.6	19.7	3.3	
Race and ethnicity <sup>a</sup>						
Hispanic/Latino	268	58.6	22.9	15.2	3.3	.02
Non-Hispanic						
Black/African American	175	64.1	16.5	14.2	5.2	
White/Caucasian	1521	49.3	22.0	26.3	2.4	
Other <sup>b</sup>	116	53.7	11.8	26.6	7.9	
Educational level						
<High school	54	64.4	17.8	13.4	4.3	.03
High school diploma to associate's degree	922	55.6	18.8	21.2	4.4	
≥Bachelor's degree	1104	46.7	24.5	27.3	1.4	



# Lessons Learned / Investing in Success



## PATIENT SELECTION

Clinical appropriateness, patient readiness, geographic considerations



## PRE-VISIT PREPARATION

Help Desk support, patient education materials, support for clinic staff



## PROVIDER AND PATIENT EXPERIENCE

Telehealth visit must be adequate to replace the in-person visit, high return rate



## PLATFORM EASE OF USE

EMR integration, back-up plan outside of the patient portal, telehealth app or webRTC



## CLINIC WORKFLOWS

Integration with in-person practice and clinic operations



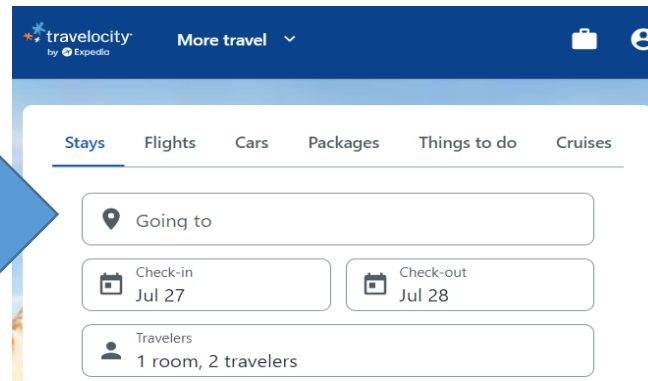
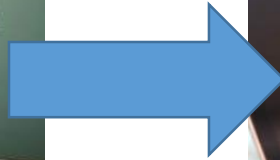
# Perceptions of Telehealth Pre-Pandemic

- Convenience
- Travel time / cost
- Mobility challenges
- Timeliness of care
- Access to care in rural communities
- Duplicative care or adequate to replace an in-person visit?
- Fragmentation of care?
- Impact on cost of care?
- Equivalence to in-person care?





# Is this convenience?



## Video Visits with your Queen's Care Team



With a video visit, you don't need to travel to the clinic to see your provider. You can see your healthcare team on a mobile device or computer from home! Ask your doctor if a video visit is right for you.

# Telehealth: Adding Value to In-Person Care

- Convenience
- Travel time / cost
- Mobility challenges
- Timeliness of care
- Access to care in rural and urban communities
- Access to subspecialty care in austere communities
- Remote family presence
- Language interpretation services
- Multi-provider collaboration
- Device integration for remote patient monitoring
- Patient portal adoption and EMR integration



# Scheduling – MyChart Adoption



Adoption of MyChart is the **easiest way** to provide a seamless Virtual Home Visit experience for patients.

Encourage patients to sign up for MyChart after initial appointments!

## Patients Can

- **REQUEST** med refills, appts, provider input
- **REVIEW** their records and medical history patients and providers and staff
- **PAY** their bills
- **MANAGE** child or parent healthcare
- **JOIN** a video visit

# Video Visits



THE QUEEN'S  
HEALTH SYSTEM

## Receive Care Virtually with a Video Visit

A Video Visit with your Queen's provider can serve as an alternative to an in-person visit, saving you time traveling to a clinic or hospital. With a simple click of a text or email link, you can have a telehealth visit with your provider from home, work or on the go.

## Joining a Video Visit on a Mobile Device

**Step 1:** When your Queen's Care Team is ready to see you, they'll send you a text invite link to join the video visit.

**Step 2:** Select **Quick Launch** to join the video visit from your phone's mobile browser  
(Safari for iPhones and Chrome for Android devices)

**Step 3:** Next select **Allow** to grant access to your phone's microphone and camera

Connecting to a Video Visit is easy if you:

- ✓ Have access to a strong and secure Internet or Wi-Fi connection
- ✓ Have a computer or mobile device with a camera, speaker and microphone
- ✓ Are in a well-lit area without background noise or distractions
- ✓ Have let your care team know if you need a language translator/interpreter



You'll then be connected with your Queen's Care Team in the video visit Virtual Care Room.

If your provider has not yet joined into the Virtual Care Room, please wait for them to join you

When you do connect with your provider, you can **rotate your screen horizontally** so that they can see you clearly!



## Joining a Video Visit on a Laptop or Computer

**Step 1:** When your Queen's Care Team is ready to see you, they'll send you an email invite link to join the video visit. Go ahead and click the link.

**Step 2:** The Video Visit Virtual Care Room will open up in a tab in your web browser. If your provider is not yet in the Virtual Care Room, please wait for them to join.

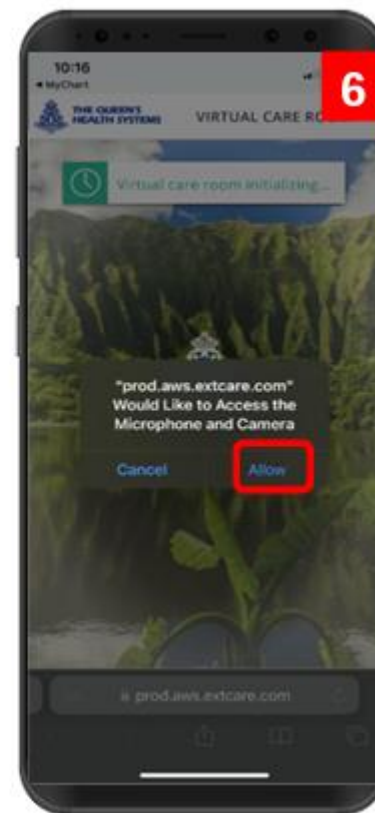
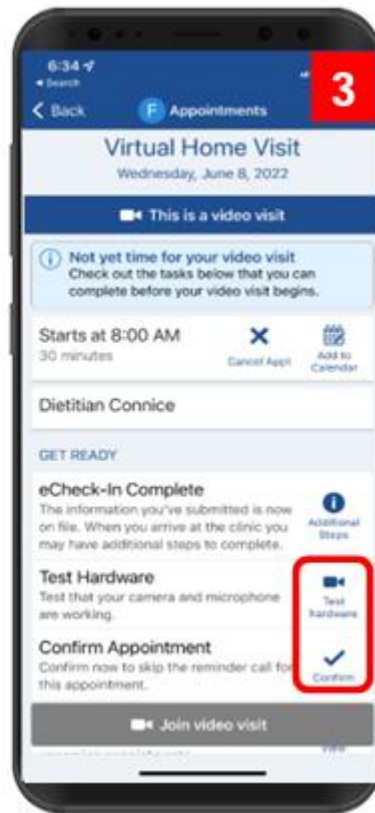
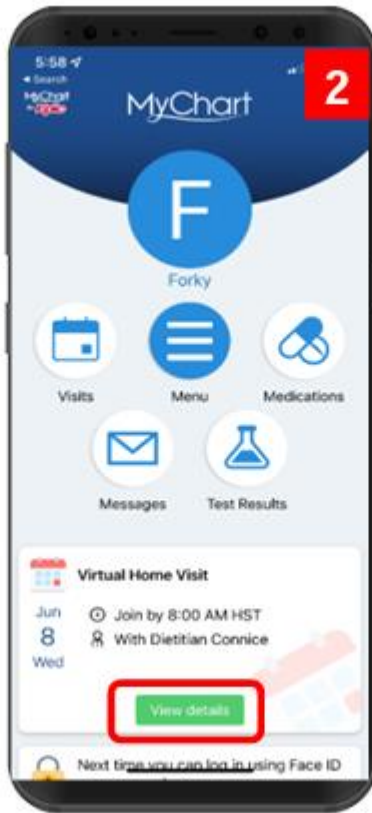
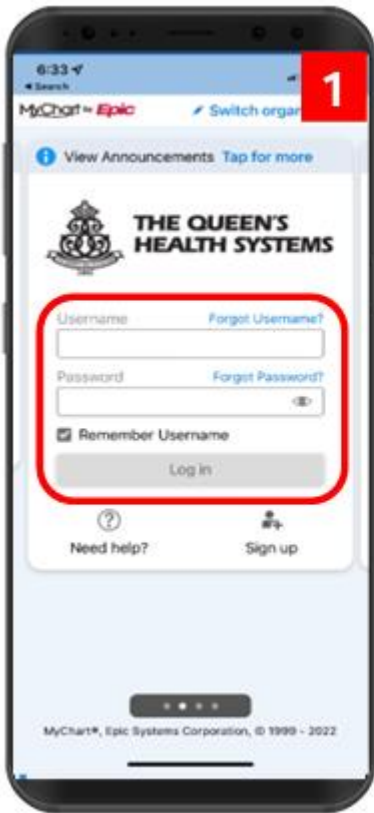
**Step 3:** Your provider will then join into the Video Visit Virtual Care Room with you.

Hello, The Queen's Health System is inviting you to a virtual care room for your appointment at 8:30 AM HST. Please click the link to join: [here](#)



Difficulties joining the video visit? Call **IRON BOW** at **1-800-368-8902**





# Why MyChart Video Visits?

## A Streamlined Workflow

- **CareLink Integration**
- **MyChart Integration** - Patient Engagement
- **Consistent platform** for patients and providers and staff
- Features like **Language Interpretation** and **Guest Invites**
- IT and Iron Bow **Support**



# MyChart Video Visits

## Video Visit Benefits





- ✓ Patients can join a Video Visit directly from MyChart, or from a text/email invite, and providers can join from CARE\*link
- ✓ No video visit app download required!
- ✓ Patients are automatically “checked in” and “arrived” when joining the Virtual Care Room
- ✓ MyChart Video Visits are supported by a 24/7 Help Desk - **1 833 IRON BOW**
- ✓ You can invite friends, family members and consults into the Video Visit Virtual Care room, as well as a [Martti Translator](#)
- ✓ Providers can join a video visit from their mobile device using the **Haiku** or **Canto** app

1 : My Inco

atus Board ED Manager Weblinks Remind Me Personalize View Only Registration HIM Disclosure

Show Orders Scans Outlook Settings View Only Registration

total: 4

Time	Visit Type	Video	Photo	Patient	Age/Gender	MRN
10:00 AM	Virtual Home Visit Telehealth	<input type="checkbox"/>		Mychart, Andy	40 year old / M	800477
2:00 PM	Virtual Home Visit Telehealth	<input type="checkbox"/>		Mychart, Andy	40 year old / M	800477
4:00 PM	Virtual Home Visit Telehealth	<input type="checkbox"/>		Mychart, Andy	40 year old / M	800477
4:45 PM	Virtual Home Visit Telehealth	<input type="checkbox"/>		Mychartsched, Aaron	42 year old / M	802867

The Visit type **Virtual Home Visit Telehealth [1071]** will give patients the ability to join a video visit directly from their MyChart account



The video icon on the schedule will switch from white to **green**, an indicator that the patient is waiting in the Virtual Care Room for their Care Team to join. **(2)**

Schedule

Appts

Check In

Notes

Open Slots

Change Prov

No Show

Events

Print AVS

Preview/Refuse

Charting

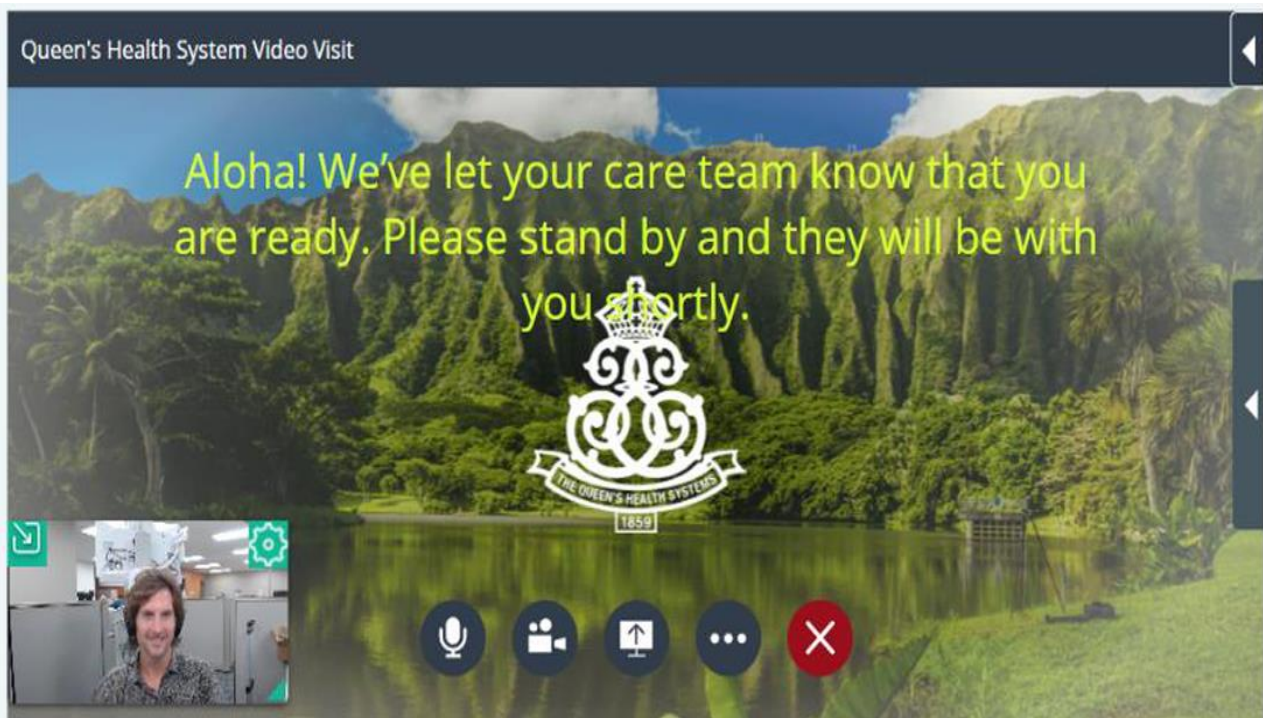
QUEENS NEUROSCIENCE Department (All Providers)

Nov 09, 2021

Filter by Status

Total: 5

	VHV	Status	Status Details	Appt	Expr	Time	Visit Type	Video	Photo	Patient	Age/Gender
		Arrived 1	Checked in: 8:09 AM			8:15 AM	Virtual Home Visit Telehealth	2		Mychart, Forky	41 year old / M



# Why the ExtendedCare Platform?

## ExtendedCare at the Queen's Health Systems

- ✓ Screensharing
- ✓ Patient chat
- ✓ File and photo sharing
- ✓ Direct patient invites with text and email
- ✓ Multiparty calling
- ✓ Martti interpretation services

At Queen's, we have chosen to partner with the ExtendedCare Telehealth platform for a variety of telehealth workflows and use cases.

From inpatient teleconsults and virtual rounding, to outpatient Virtual Home Visits and Clinic to Clinic assessments, ExtendedCare offers flexibility and features that make Virtual Care easy, integrated, and clinically appropriate.





# Guest Invites

## Invite Via Email

You can send an email invite by entering in guest's email address

At the end of your video visit

ck

drburkeholbrook@gmail.com

Invite



## Invite Via Text

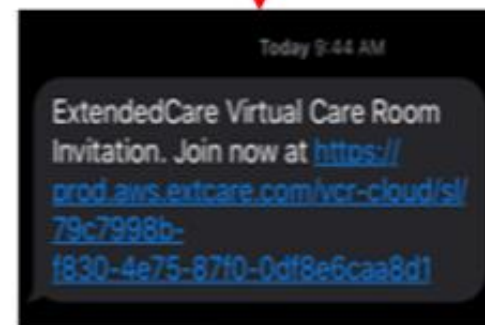
You can send a text invite by entering in the guest's phone number

At the end of your video visit

ck

8082780062

Invite



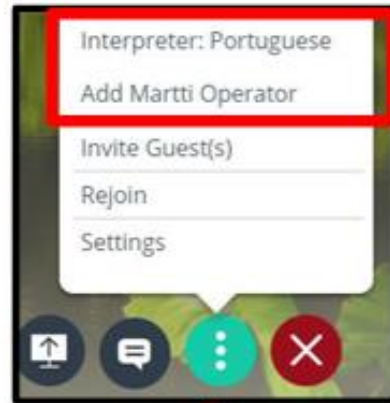
*Note: Multiple Parties can be invited to any visit.*

*You can add multiple emails or phone numbers and separate each by a comma ( , )*

*Guest invites may include patient family members, staff, and other providers for a Consult.*

# MyChart Video Visit Workflow

## Inviting a Martti Interpreter



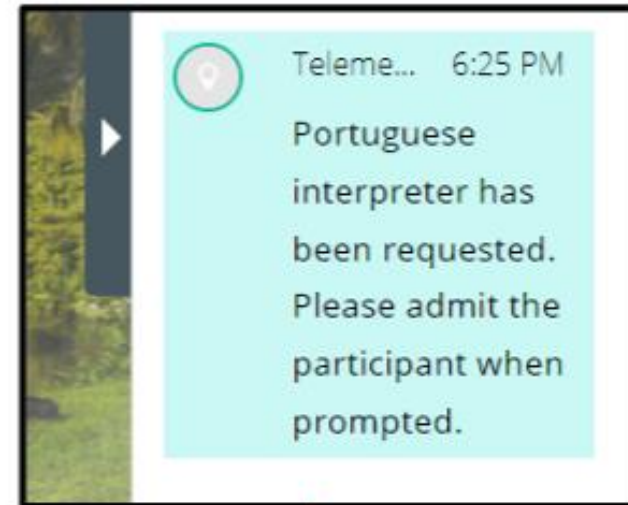
To invite a Martti language interpreter into the Virtual Care Room, select the ... icon

### Selecting Add Martti Operator:

- Lets you invite a language operator. You'll then need to tell the operator which language you need interpretation services for.

### Selecting Interpreter: [    ]

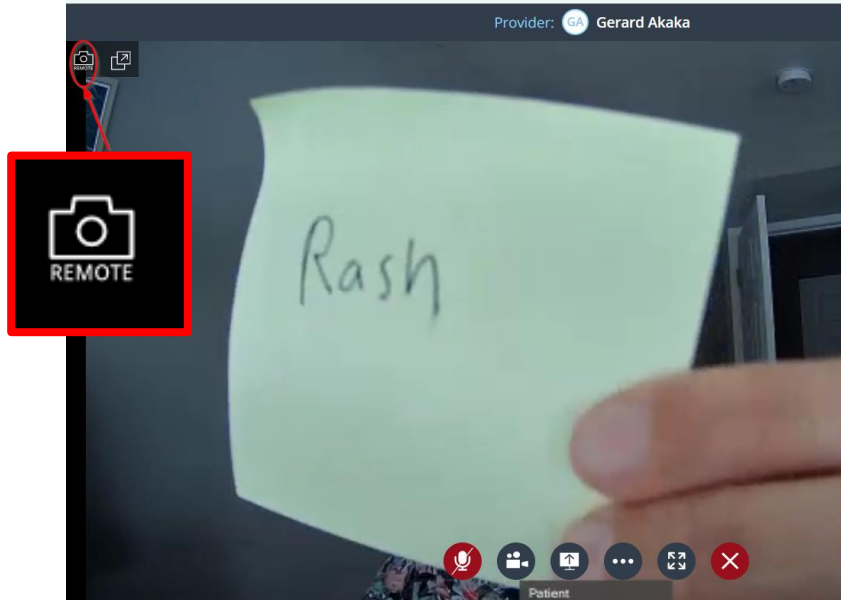
- Pulls in a language interpreter that matches the patient's preferred language from their demographics information in CARE\*link



In the Chat Room, you'll receive a notice that an operator or interpreter has been requested

# Patient Image Capture

## All Outpatient Departments



With **Image Capture**, providers can capture patient photos during a video visit, and save them directly into the patient's chart.

This helps to save images of the patient or their medical issues – i.e. a cut, wound or rash -- for documentation purposes. Images can be saved in two ways:

- 1) **Camera Remote** – Provider takes screenshot of the patient during the video visit
- 2) **Patient Submitted Photo** – Patients have the ability to send a photo from their photo library directly to the provider during the visit

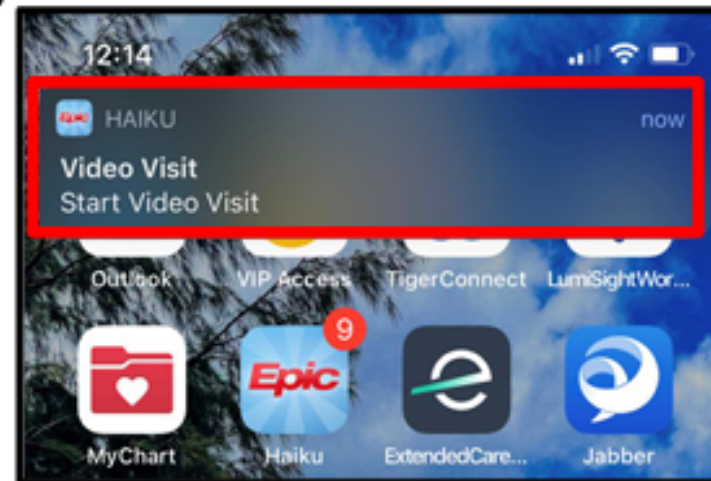
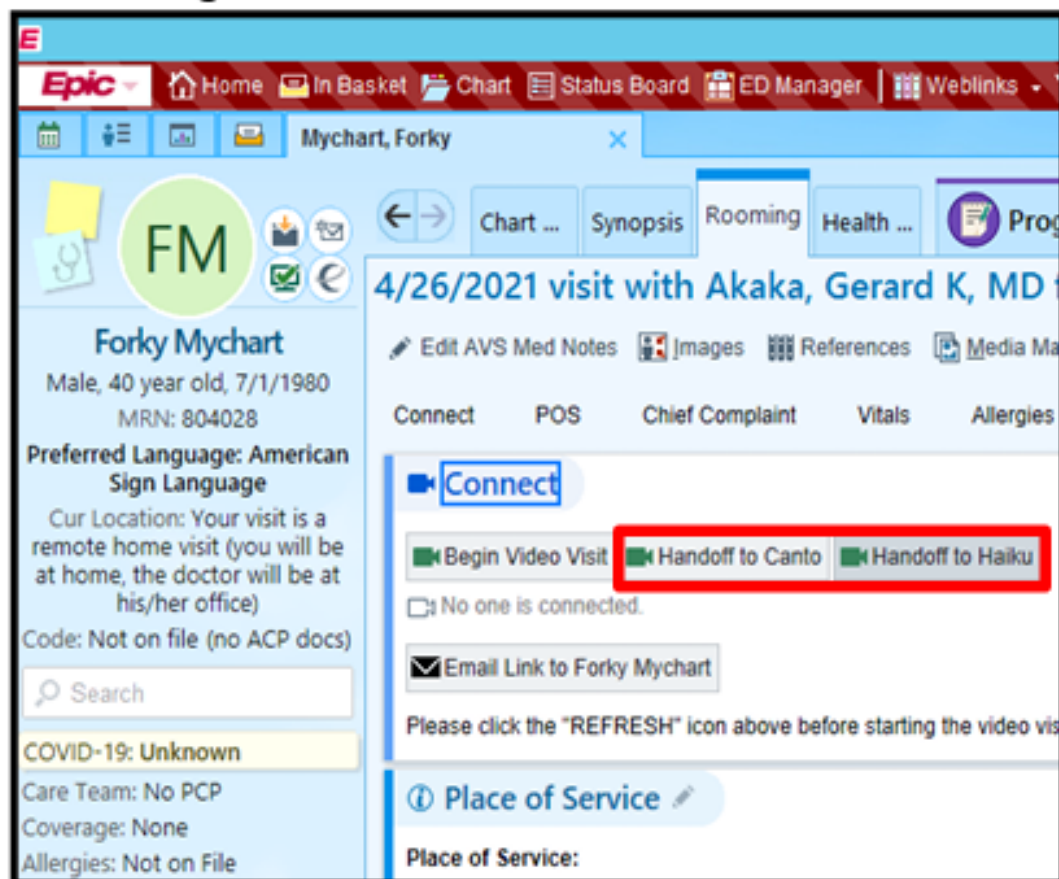
[Check out this guide to learn more!](#)

All – OP  
only

# Joining a Video Visit on Phone or Tablet

## Handoff to Haiku or Canto

From the Rooming tab on your desktop or laptop Care\*LINK, you can send a push notification to your mobile device to join the video visit by selecting **Handoff to Haiku / Canto**



After selecting **Handoff to Haiku / Canto**, you'll then receive a push notification to your mobile device. Select **Start Video Visit** to launch the **ExtendedCare** app and get immediately placed in the Virtual Care Room



# Scheduling

## Virtual Home Visit Telehealth [1071]

To schedule a CARE\*link-  
integrated video visit, you must  
use the visit type **Virtual Home  
Visit Telehealth [1071]**

- ✓ This enables patients to join  
a video visit from MyChart
- ✓ And the Care Team to join  
right from the schedule

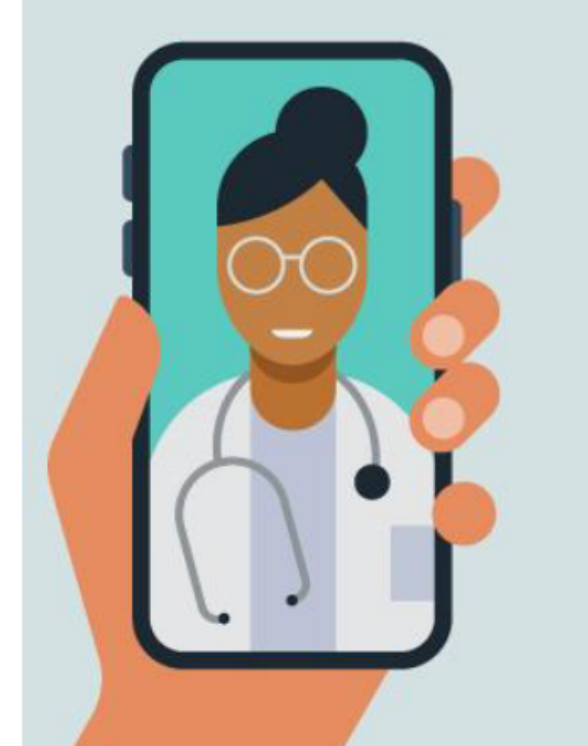
The screenshot shows the 'Make Appointment' interface. At the top, the title 'Make Appointment' is in blue. Below it, the 'Department' is set to 'QUEENS NEUROSCIENCE [100451]' with a search icon. To the right is an 'Appt notes:' field. Below the department, the 'Visit type:' is selected as 'VIRTUAL HOME VISIT TELEHEALTH [1071]' from a list. To the right of the visit type is a 'Px/Dx' button and a 'Provider or resource:' field. Below the visit type list, there is a detailed description: 'VIRTUAL HOME VISIT TELEHEALTH [1071] This is the Visit Type for Home Health Video Visits (MyChart Video Visits). When scheduling this visit type with patients, please remember to:'. This is followed by a bulleted list: 'Sign patient up for MyChart', 'Confirm patient has access to a strong Wi-Fi or internet connection during visit', and 'Confirm patient has access to a computer, tablet or smartphone with functioning camera and microphone'.



## Screening Patients

Be on the lookout for patients that are good candidates for **Virtual Home Visits**

- A. Can be new and established patients from ANY location / demographic
- B. Right technology set up – Computer with webcam and audio, or smartphone (iPhone / Android)
- C. Access to strong Wi-Fi connection or cellular signal
- D. Patients should have an email address accessible on a device that can be used for telemedicine
- E. Should know HOW to use the technology or have access to a proxy for assistance





## Video Visits with your Queen's Care Team



With a video visit, you don't need to travel to the clinic to see your provider. You can see your healthcare team on a mobile device or computer from home! Ask your doctor if a video visit is right for you.

### How to Join a Video Visit

#### STEP 1 – sign up for MyChart®

Three easy ways to set up your MyChart® account.

- Follow the instructions on the *After Visit Summary* you receive after each visit or hospital stay.
- Contact your clinic and ask about MyChart® activation.
- Email or call MyChart® Support.



#### STEP 2 – Joining your video visit

- Use the QR code to view instructions on joining a video visit from your mobile device or desktop computer.



*"Mom's video visit with her doctor was a quick and convenient option. We didn't even have to leave home!"*

For more information visit:  
[www.queens.org/mychart](http://www.queens.org/mychart)

**MyChart® support**

email: [mychartsupport@queens.org](mailto:mychartsupport@queens.org)

or call 808-691-5000



Queen's MyChart® is based on MyChart® a registered trademark of Epic Systems Corporation. 18428 10/2017GMV

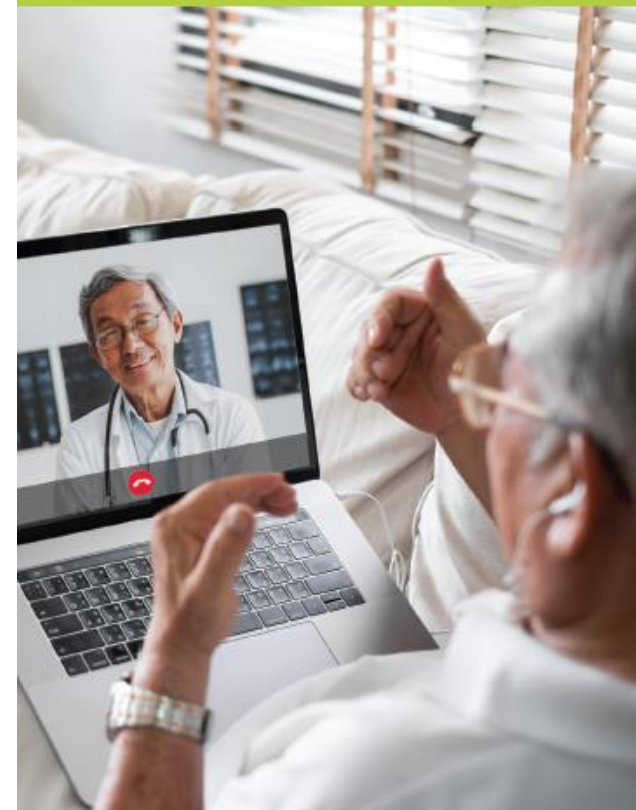


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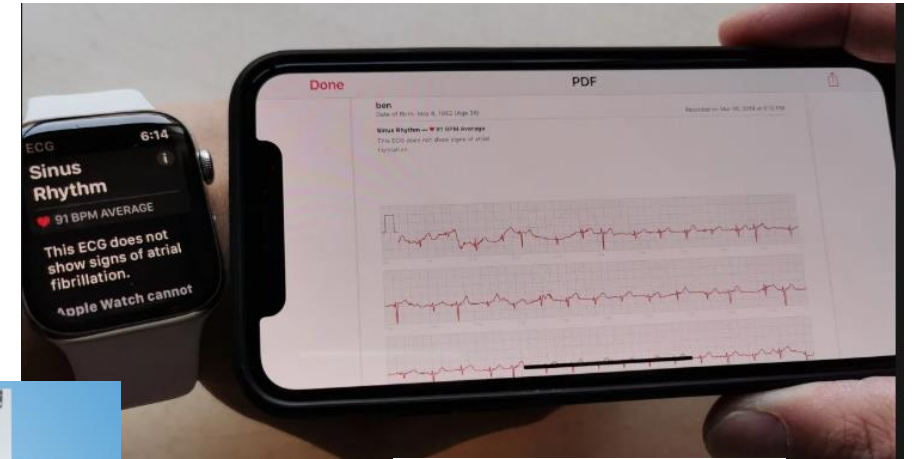
## Video Visits with your Queen's Care Team



With a video visit, you don't need to travel to the clinic to see your provider. You can see your healthcare team on a mobile device or computer from home! Ask your doctor if a video visit is right for you.



# Preparing for the Telehealth Visit



## Screening Patients

A telehealth visit is not recommended when:

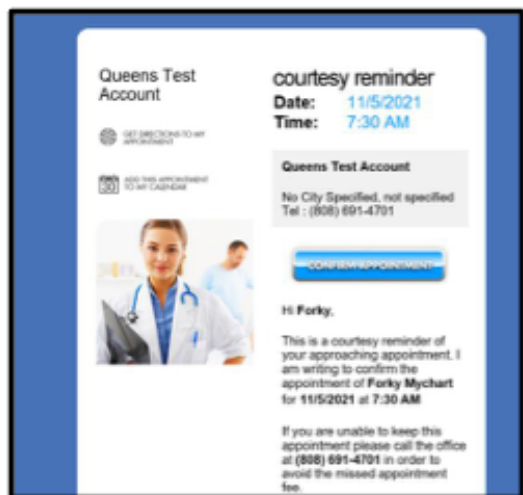
- A. The patient needs a trip to the emergency room
- B. The patient requests services not offered by your department
- C. The patient requires a hands-on physical examination or other modalities (e.g. electrocardiogram)



# PRE VISIT COMMUNICATION - OPTIONAL

## Patient Prompt

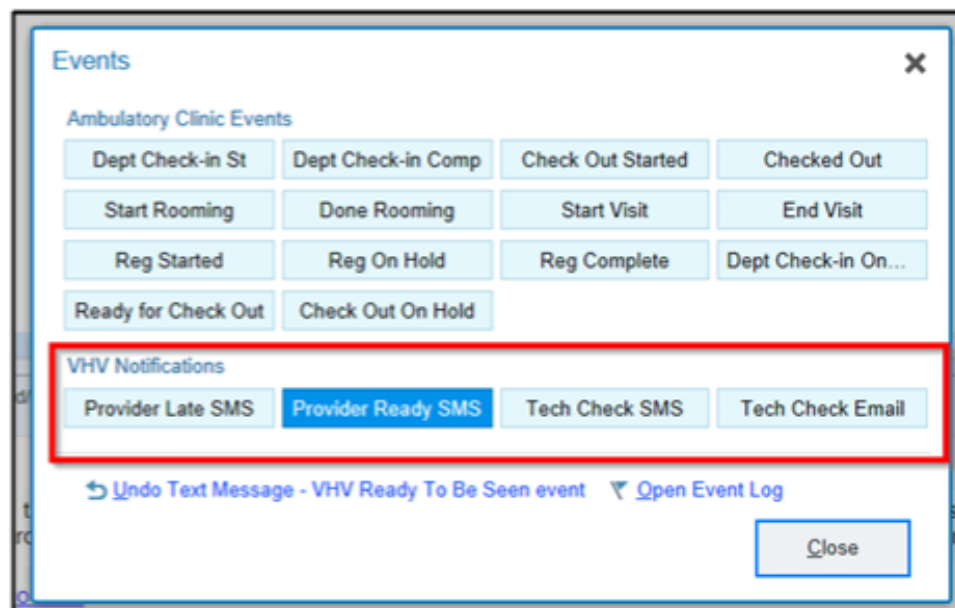
Customize VHV email, text and phone call reminders with **Patient Prompt**



## Event Notifications

Send text messages to patients out of CARE\*link

- Provider running late
- It's time for your appointment
- Tech check





# VHV Event Notifications

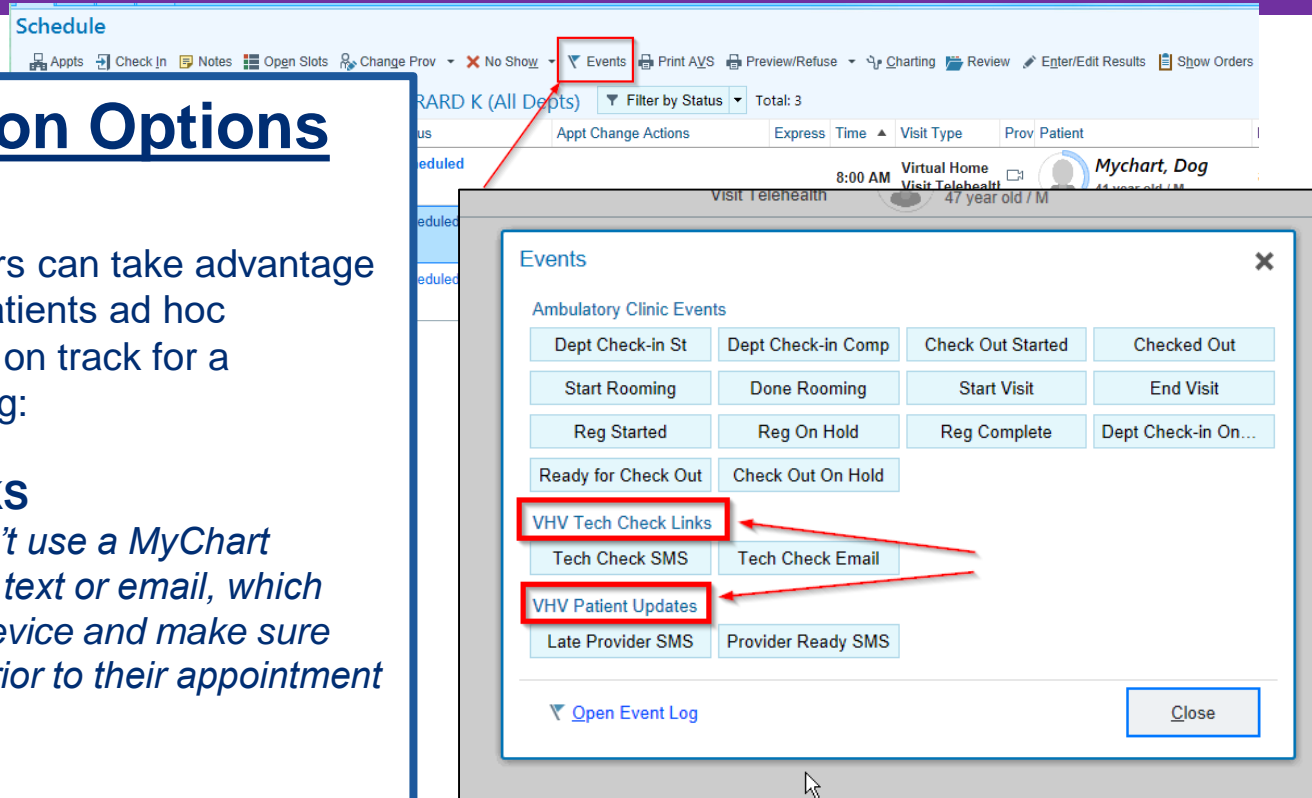
## All Outpatient Departments

### Event Notification Options

Clinic support staff and providers can take advantage of the **'EVENTS'** tool to send patients ad hoc messages meant to keep them on track for a successful video visits, including:

- ✓ **VHV TECH CHECK LINKS**
  - Send patients who don't use a MyChart account a "tech check" text or email, which helps them test their device and make sure that it's "ready to go" prior to their appointment
- ✓ **VHV PATIENT UPDATES**
  - Send patients texts and emails with updates like **"your provider is running late"** and **"your provider is ready to see you."**

[Check out this guide for more info!](#)



# #1 Set expectations when scheduling Video Visits



# #2

## Get patients activated on MyChart



**No problem!  
Patients who  
are not MyChart  
active can STILL  
join a video  
visit...**

**Epic Direct  
Joins Links  
are pretty  
neat...**





# #3 Master the Direct Join Links feature!

Send Video Visit Link

X

i

Send a video visit link for this encounter to any of the recipients below. You may change which phone number or email address you send the link to, but changes here will not update the recipient's contact information on file.

F

Forky Mychart

Patient

Mobile Phone

808-867-5309

Send Link Via Text

Last text sent 09/29/2021 8:29 AM  
To: 919-943-2649

Email

jenny@queens.org

Send Link Via Email

No email has been sent

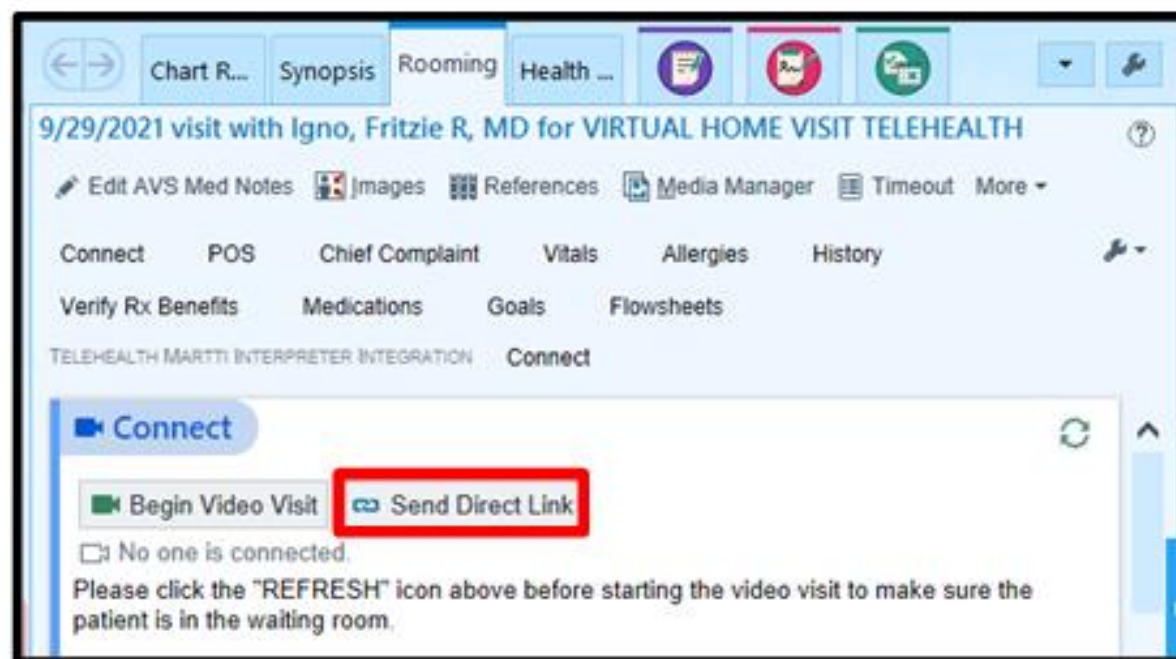
X Close

# Epic “Direct Join Links”

## Inviting Patients into the Virtual Care Room with Text and Email Invitations

With Epic “Direct Join Links,” it is easy to send patient invites via text message or email. This comes in handy when patients are unable to join the video visit through their MyChart patient portal.

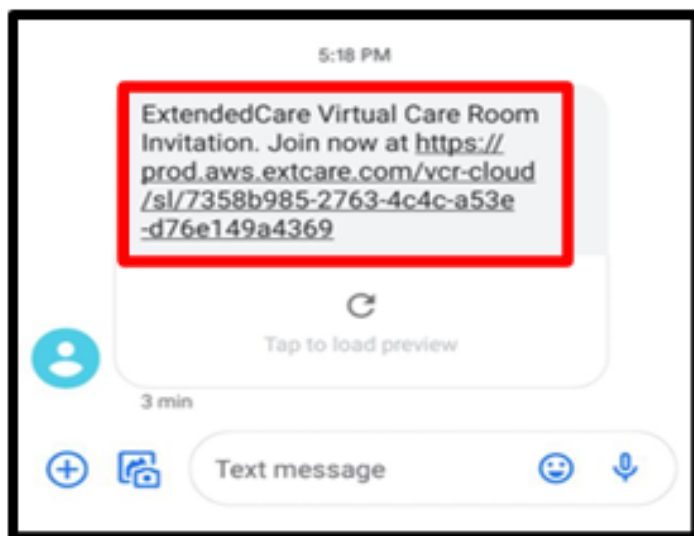
To send a text or email invite, just go to the patient rooming tab and select **Send Direct Link**



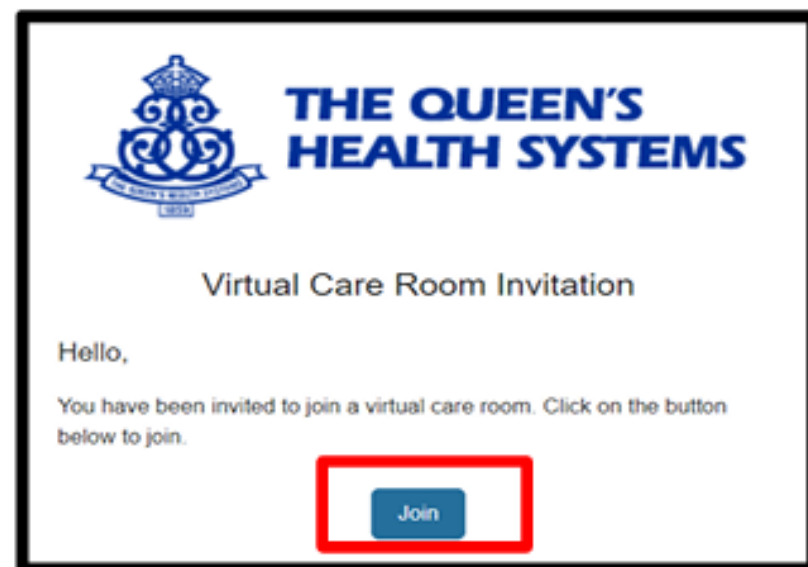
# Epic “Direct Join Links”

## Inviting Patients into the Virtual Care Room with Text and Email Invitations

Patients can then join the virtual care room by clicking on the hyperlink from a text message, or by selected ‘Join’ in an email invitation



Joining by Text






Joining by Email

# Epic “Direct Join Links”

## Inviting Patients into the Virtual Care Room with Text and Email Invitations


When patients join via text or email link, they will be automatically checked in and arrived, and the video camera icon will turn green indicating that the patient is ready to be seen

COMP WEIGHT MGMT PROG Department (All Providers) ▾ Jun 22, 2021 ▾ Filter by Status						
	Status	Appt Change Actions	Express	Time ▲	Visit Type	Video
	 <b>Scheduled</b> No Show			9:30 AM	Virtual Home Visit Telehealth	
	<b>Visit in Progress</b> Checked in: 8:29 AM			9:30 AM	Established Medical	
	<b>Arrived</b> Checked in: 9:34 AM			9:30 AM	Virtual Home Visit Telehealth	




## #4


Encourage patients to complete a hardware test before appt.


Appointment Details



*i* Not yet time for your video visit  
Check out the tasks below that you can complete before your video visit begins.



Virtual Home Visit  
with Dr. M Koenig

 This is a video visit

 Thursday April 14, 2022  
8:00 AM HST (30 minutes)

 [Add to calendar](#)

Get ready for your visit!

Join video visit  
You cannot join the video visit at this time.

Confirm  
Let staff know you don't need a reminder call.

Test hardware  
Test that your camera and microphone are working.

Visit Instructions  
*i* [Download your visit guide](#) for more information about your upcoming visits.

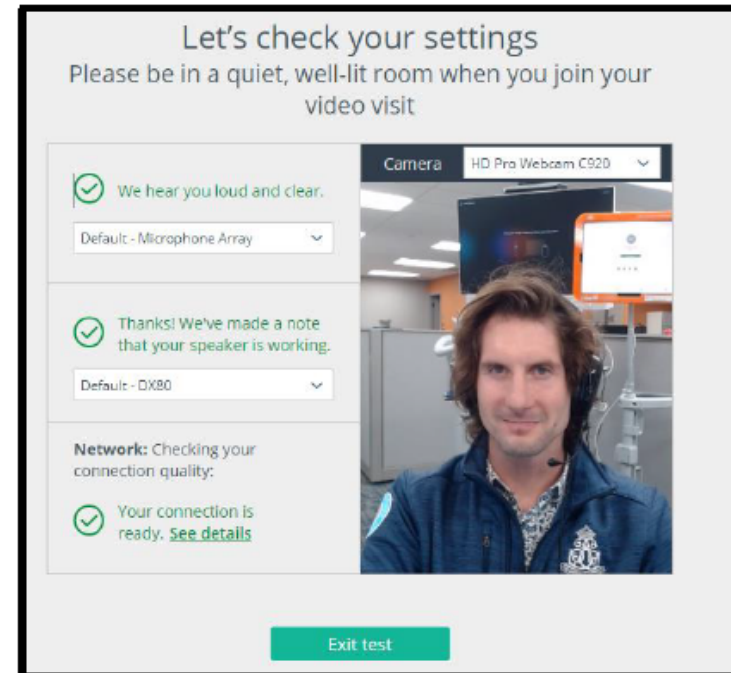
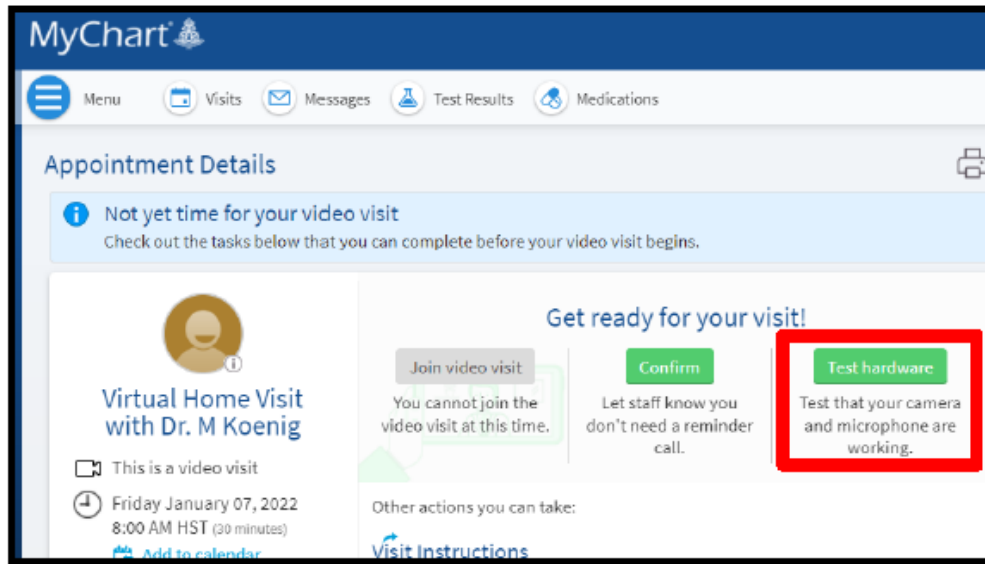
# Technical Support

## Pre Visit Hardware Test

Prior to their scheduled video visit, patients should complete a “**Hardware Test**” in MyChart to ensure that they are set up for success on day of visit.

In the appointment details, patients can select “Test Hardware,” which launches a window where they can check their speakers, camera ,microphone and connectivity speeds.

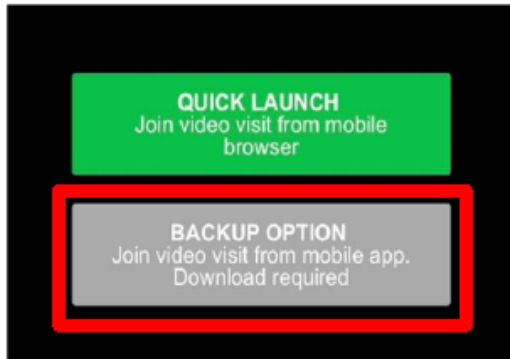
Should patients encounter failures in their hardware test, they should reach out to Iron Bow for assistance at **1-833-IRON BOW**



## Backup Option

### Trouble joining the visit?

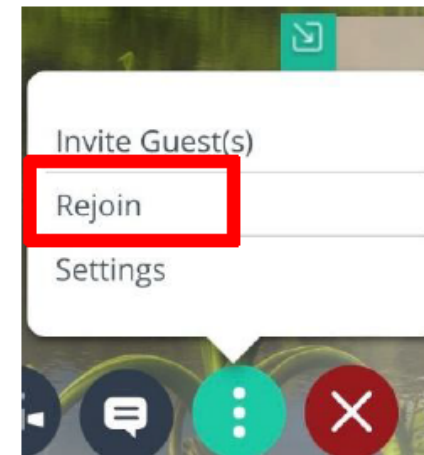
If the patient is on a mobile device and has trouble joining using their mobile web browser, they are encouraged to join via the **Backup Option**, which prompts a download of the ExtendedCare application



## Rejoining the VCR

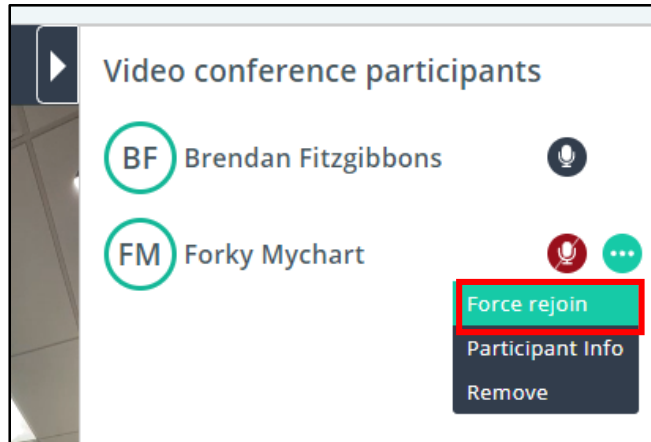
### Issues within the Virtual Care Room?

If the patient is experiencing audio / video related issues within the Virtual Care Room, they can try clicking the Rejoin button from the 3-dot menu



# Remote Rejoin

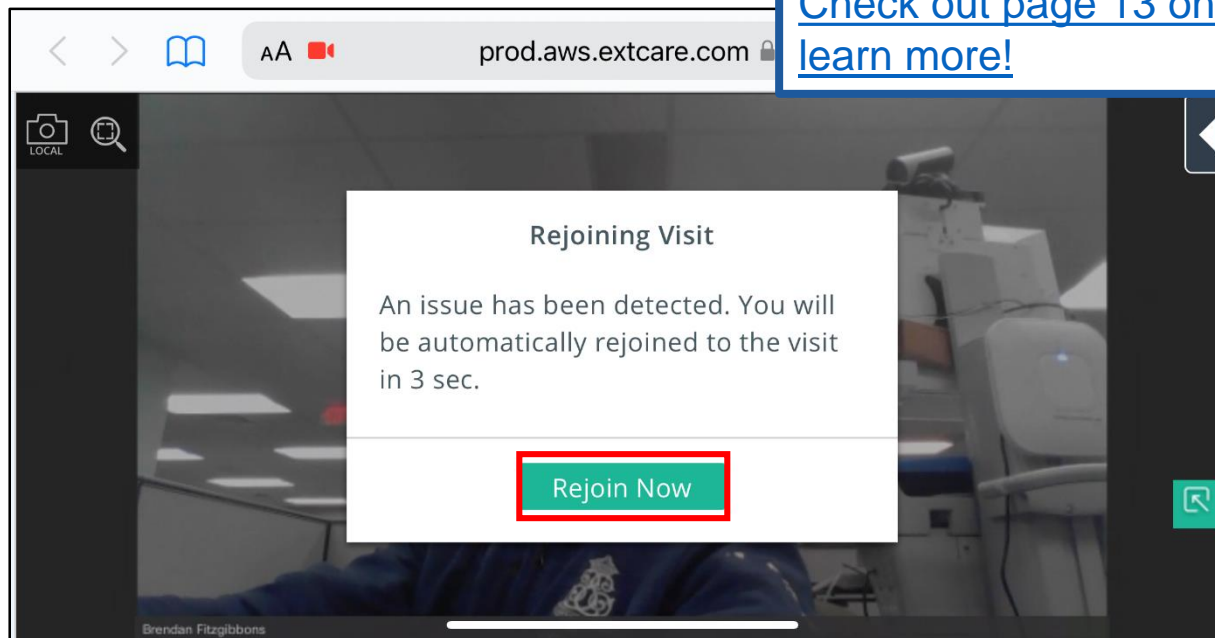
## All Outpatient Departments



With **Remote Rejoin**, you can help troubleshoot patient audio or video related challenges.

If the patient's audio is not using their phone's speaker, or if you are having trouble hearing or seeing them, you can try a **Remote Rejoin** to “refresh” the patient's connection and resolve the issue.

[Check out page 13 on the ExtendedCare Guide to learn more!](#)





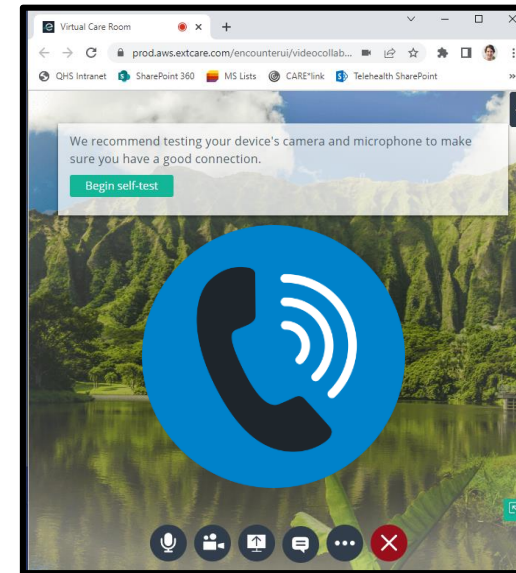
# Patient Phone Calling from ExtendedCare

Effective 6/21/22–All Outpatient Departments

**Feature Overview:** If patients are experiencing audio problems during a video visit, or have not joined their video visit at the scheduled start time, you can **dial their phone from within the ExtendedCare Virtual Care Room** and “pull” their audio into their Virtual Home Visit.

## Impact:

- ✓ You can “save” the video visit by speaking with the patient using their telephone audio, and maintain video with the ExtendedCare Virtual Care Room
- ✓ You can “pull” patients into the video visit when they are late, by calling them from the ExtendedCare Virtual Care room and walking them through the steps of joining



Questions? Please contact IT Help Desk at 691-4357

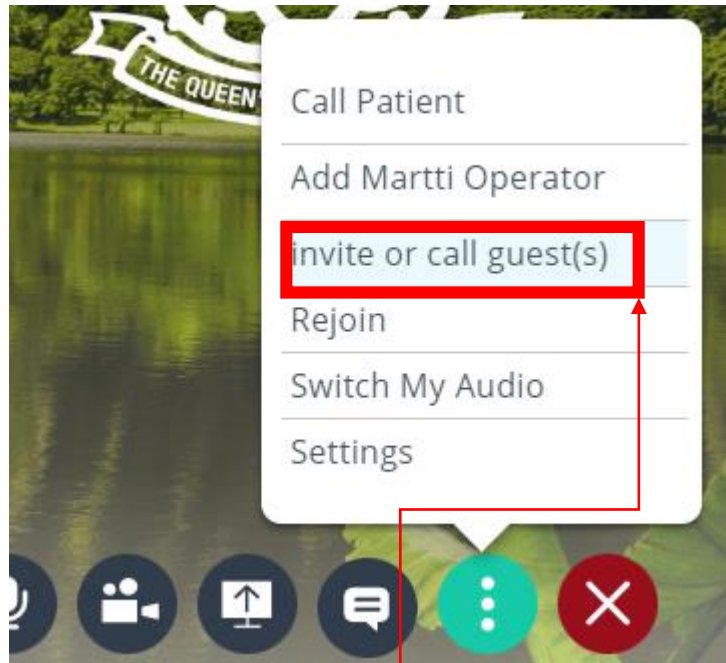
All – OP  
only

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Newsflash [Date]

# Patient Phone Calling

Effective 6/21/22– All Outpatient Departments



To initiate a patient phone call, select the  
••• icon

Then select **Invite or Call Guest(s)**

**Invite a guest**

---

**Send guest a link to this visit:**

Separate multiple values with commas

**Send**

---

**Call Patient or Guest at:**

**Call**

---

**Close**

Then, enter in the patient's phone number  
and select **Call**

[\*\*DETAILED OVERVIEW FOUND HERE\*\*](#)

Questions? Please contact IT Help Desk at 691-4357







## Home or Clinic-to-Clinic?



## Clinic to Clinic Video Visits

Providers and specialists can now conduct clinic to clinic video visits using the integrated ExtendedCare platform. Using the 'Clinic to Clinic Telehealth' visit type, a provider can open a video room from their schedule or from within the patient's chart to automatically connect to a telemedicine device located at another site.

Reg'd?	ORD	Encounte...	Arrive By	Time	Appt Status	eCheck-In Status	Dept	Provider	Visit Type
×		10/1/2021 Fri	8:00 AM	8:00 a(Ar*) 8:00 a	Arrived	Not Started	QNS405 [100451] TELHILO [100460]	KOENIG, MATTHEW A [6675] QHCC HILO TELEHEALTH ROOM 1 [70700000]	CLINIC TO CLINIC TELEHEALTH [1076]

Chart Review Synopsis Rooming Health Screens Progress Notes Plan Wrap-Up

10/1/2021 visit with Koenig, Matthew A, MD for CLINIC TO CLINIC TELEHEALTH

Edit AVS Med Notes Images References Media Manager Timeout Change Enc Provider/Dept

Device Select Connect Chief Complaint Vitals Allergies History Verify Rx Benefits Medications

**Device Select**

No associated cameras

Device Department	Device Identifier	Scheduled Resource
QHCC Hilo Telehealth	QHilo1	QHCC Hilo Telehealth Room 1
QHCC Hilo Telehealth	QHilo3	QHCC Hilo Telehealth Room 3
QHCC Hilo Telehealth	QHilo4	QHCC Hilo Telehealth Room 4
QHCC Kona Telehealth	QKona4	QHCC Kona Telehealth Room 1
QHCC Kona Telehealth	QKona6	QHCC Kona Telehealth Room 2



Deborah Agles, MD  
Occupational Medicine  
August 3, 5  
Call 1-808-591-3538  
Fax 1-808-356-8191



Ken C. Arakawa, MD  
Rheumatology  
July 7, 12  
August 4, 9  
Call 1-808-528-3888  
Fax 1-808-533-1448



Kyle F. Chun MD  
Orthopedic Surgery & Sports Medicine  
Comprehensive Shoulder Surgery  
Advanced Hip and Knee Arthroscopy  
July 14, 28  
August 11, 25  
Call 808-521-8100 • Fax 808-521-8105



Carl de los Reyes, MD  
Plastic Surgery  
July 13  
September 14  
Call 1-808-525-6590  
Fax 1-808-525-6407



Jeffrey Harpstrite, MD  
Orthopedic Surgery/Sports Medicine  
July 8  
August 12  
Call 1-808-521-8176  
Fax 1-808-537-2350



Greigh Hirata, MD  
Maternal Fetal Medicine  
August 2, 24  
Call 1-808-945-2229  
Fax 1-808-945-2230



Kenneth T. Kaan, MD  
Orthopedic & Spine Surgery  
July 5, 19  
August 2, 16  
Call 1-808-533-3393  
Fax 1-808-533-3390



Christian K. Kikuchi, MD  
Orthopedic Surgery (Foot & Ankle)  
July 26  
August 23  
Call 1-808-356-5644  
Fax 1-808-356-5643



Robert Kim, MD  
Gynecology Oncology  
July 6  
September 7  
Call 1- 808-686-4610  
Fax 1-808-686-2128



Daniel Lim, MD  
Sports Medicine, Arthroscopic and Joint Reconstruction  
July 21 / August 18  
Call 1- 808-521-8140  
Fax 1-808-521-8139



Brent Matsuda, MD  
Pulmonary, Critical Care Medicine  
July 13  
August 10  
Call 1-808-691-5252  
Fax 1-808-691-5250



Lance Mitsunaga, MD  
Orthopedic Spine Surgeon  
July 22  
August 26  
Call 1-808-691-6511  
Fax 1-808-691-6512



Michon Morita, MD  
Neurosurgery  
July 22  
August 26  
Telehealth Visits Only  
Call 1-808-691-8866  
Fax 1-808-691-8865



Shane Y. Morita, MD  
Surgical Oncologist  
July 1  
January 9, 2023  
Call 1-808-691-8777  
Fax 1-808-691-8780



Marina Ostroukhova, MD  
Allergy and Immunology  
July 25  
August 22  
Call 1-808-521-2712  
Fax 1-808-537-5823



Linda J. Rowan, MD  
Physiatry, EMG & Nerve Condition Studies  
August 5  
Call 1-800-877-8907  
Fax 1-808-538-7604



Alamelu Ramamurthi, MD  
Electrophysiology  
July 15  
August 16  
Call 1-808-691-8888  
Fax 1-808-691-8919



Brent Tatsuno, MD  
Pulmonary  
July 1, 5, 27, 29  
August 1, 8, 24, 29, 30  
Call 1-808-691-5252  
Fax 1-808-691-5250



# Dialing a Telemedicine Device

Welcome, Telestroke Provider.

To place a manual call to a telemedicine device, select ...

Then select **Search for device**

Next, select the device that you want to call

Search for device. >

Interpreter

Invite Guest(s)

Rejoin

Type device name here...

QET9DH 969, QMC

QET9DH 970, QMC

QET9DH 971, QMC

QET9DH 972, QMC

QET9DH 973, QMC

QMC NEONATAL

QMC Test Unit

Be

Microphone, Video, Screen, More Options, Close

**Please note** – dialing a telemedicine device should only be used for unique scenarios that involve **Clinic to Clinic Telemedicine Visits, Teleconsults, and Virtual Rounding and Assessments**

# Far End Camera Control

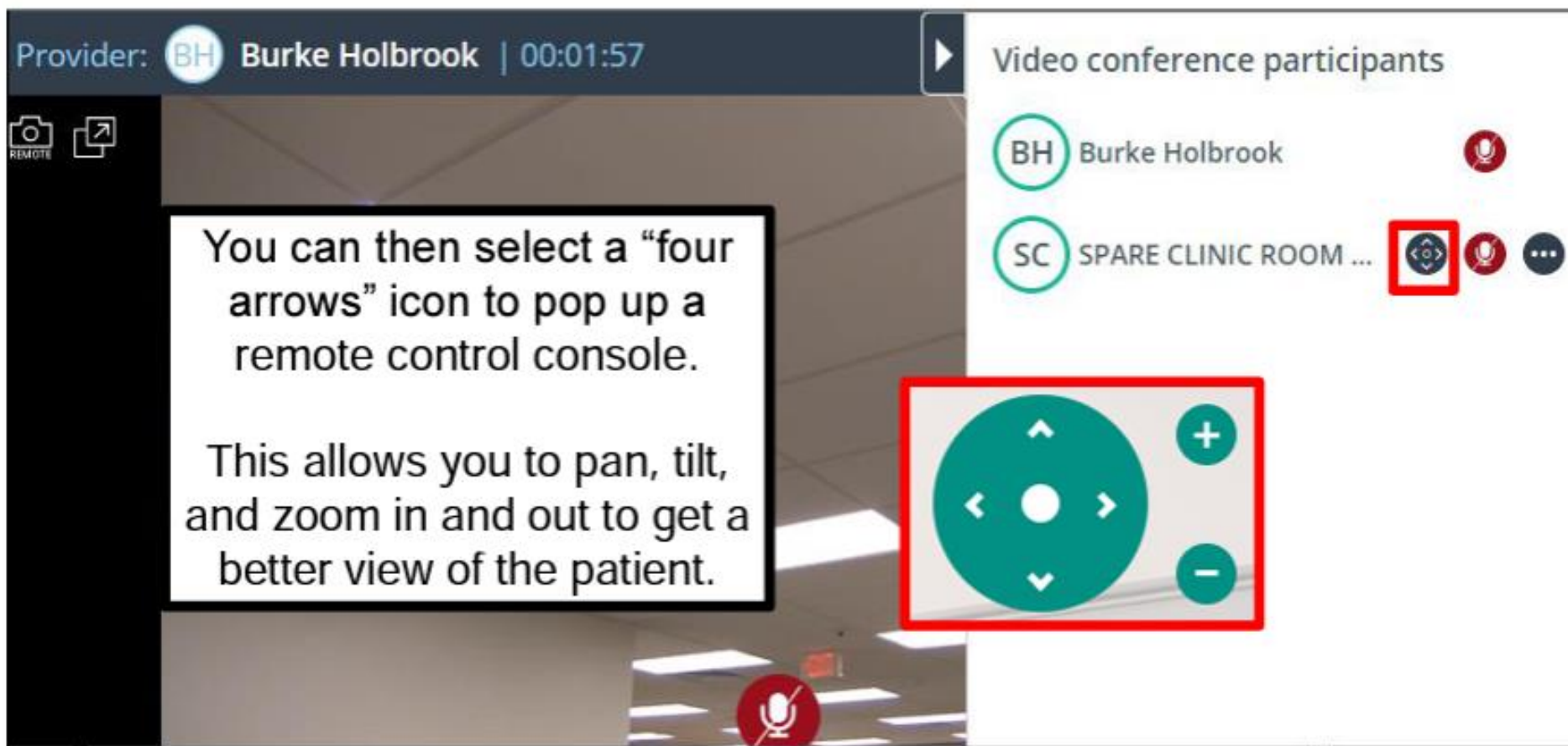
Provider: BH Burke Holbrook | 00:01:57

Video conference participants

- BH Burke Holbrook
- SC SPARE CLINIC ROOM ...

You can then select a “four arrows” icon to pop up a remote control console.

This allows you to pan, tilt, and zoom in and out to get a better view of the patient.

The screenshot shows a video conference interface. At the top, it says 'Provider: BH Burke Holbrook | 00:01:57'. On the left, there are icons for 'REMOTE' and a window icon. The main video feed shows a patient in a clinical setting. On the right, under 'Video conference participants', there are two entries: 'BH Burke Holbrook' and 'SC SPARE CLINIC ROOM ...'. The 'SC' entry has a red box around a 'four arrows' icon, which is a green circle with four white arrows pointing up, down, left, and right. Below this, a larger red box highlights a remote control console. The console has a green circle with four white arrows pointing up, down, left, and right, and two green buttons with '+' and '-' signs.

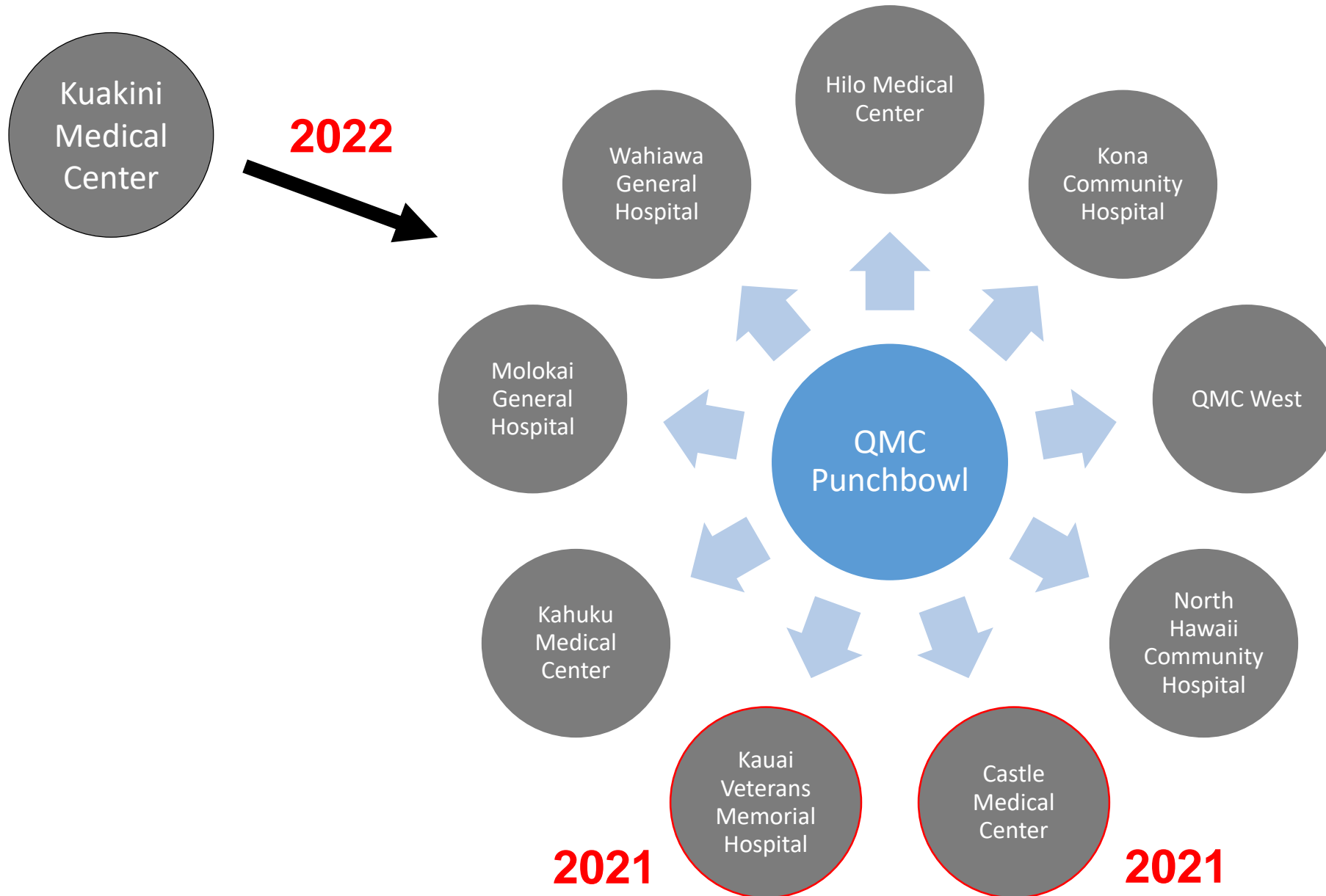
**Please note** – this feature is only available for when you have connected to devices that enable Far End Camera Control. This is not available for Virtual Home Visits



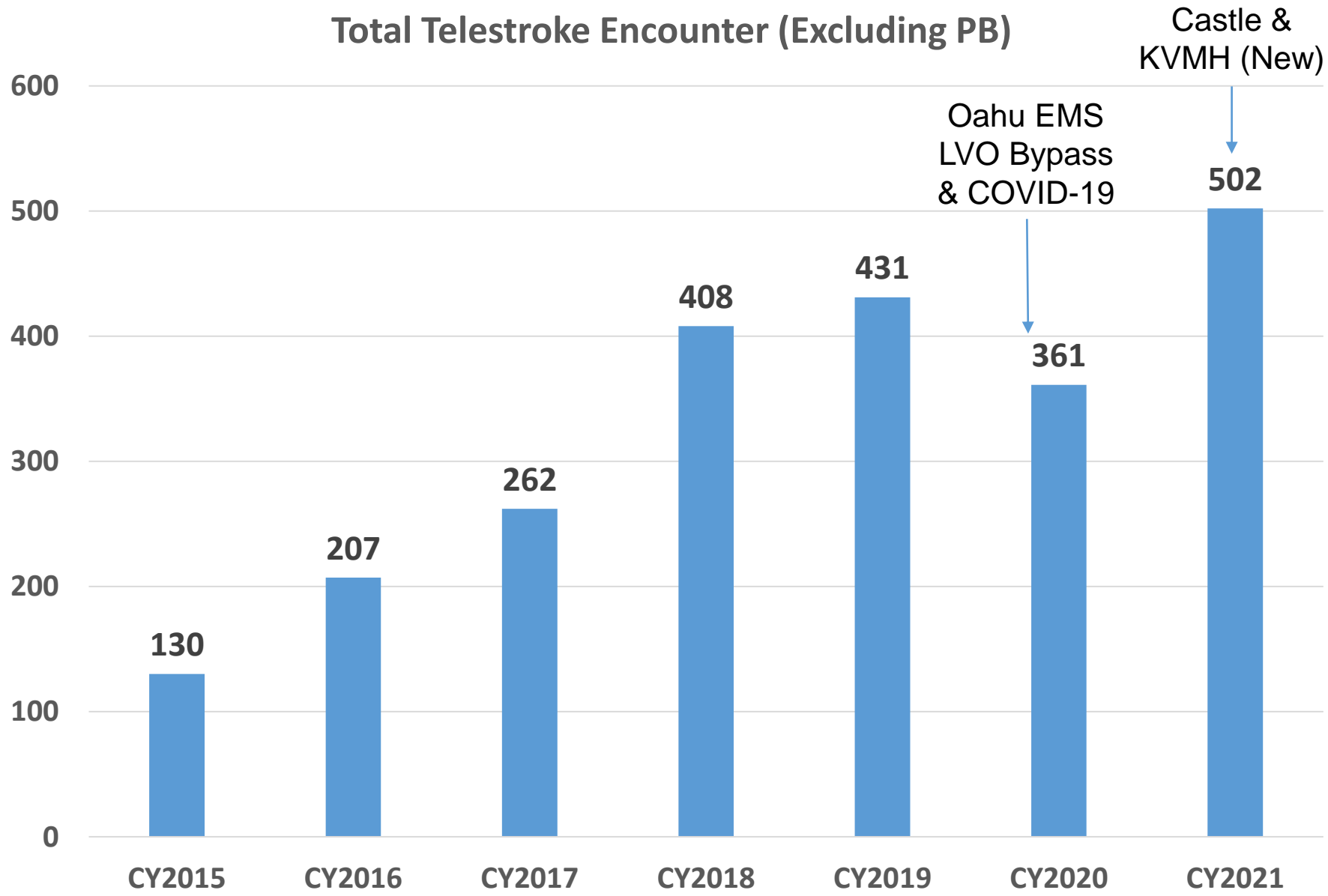
# Telehealth: Modes of Communication



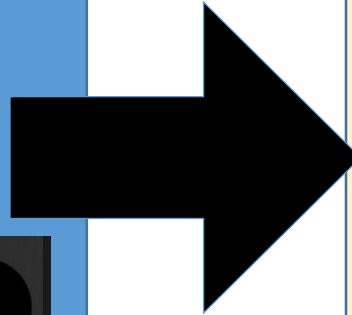
## Current: Telestroke Network



# Annual Telestroke Encounter



# Transitioning to the New Normal or Waiting for Return to Business as Usual?





# Impact on Clinical Care and Practice

- Plan now for major uncertainties about permanence of reimbursement for direct-to-patient reimbursement (especially for Medicare part B beneficiaries).
- Consumer preferences will play a greater role in the transition from the pandemic (“you have to do telehealth”) to post-pandemic (“here’s an option for you”).
- Telehealth must transition from a temporary solution during the pandemic to a professional-grade patient experience.
- For many practices, telehealth will transform the clinic staff, workflows, and physical layout: plan now.

# Patient Selection Considerations:

## “Ask your doctor if telehealth is right for you”

- Consumer preferences (much more important post-pandemic)
- Value to the patient beyond convenience, timeliness, travel considerations
- Access to devices and technology
- Geographic / bandwidth considerations
- Digital divide / widening healthcare disparities



### Locations

Hawaii Kai  
Hilo  
Honolulu  
Kahala  
Kapolei  
Kauai  
Kona



# Patient and Provider Experience: “I have seen the doctor”

- Telehealth visit must at least be sufficient to replace the in-person visit (and hopefully add value)
- Professionalism and production values
- Ergonomics and comfort for providers
- Clinical appropriateness of telehealth

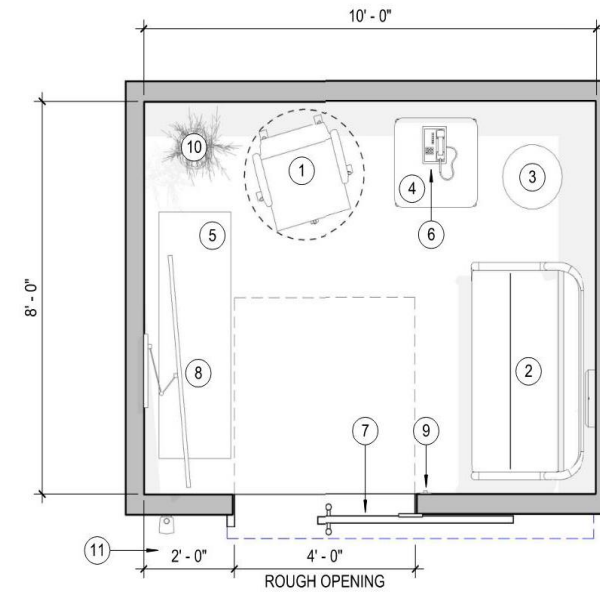
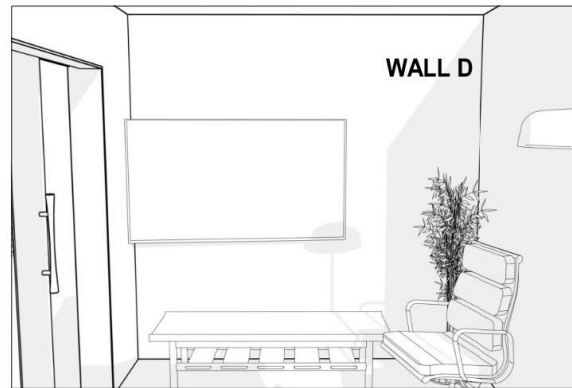
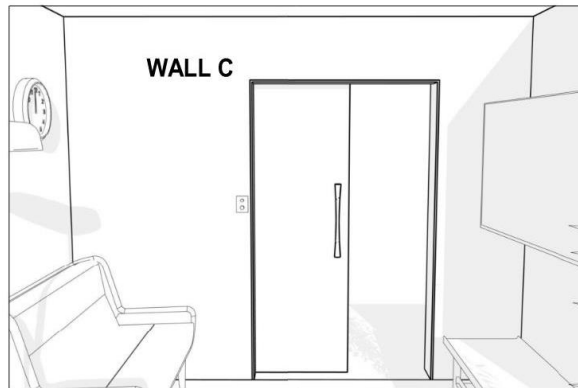
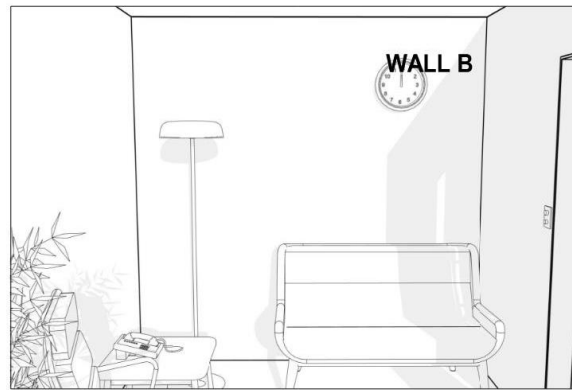
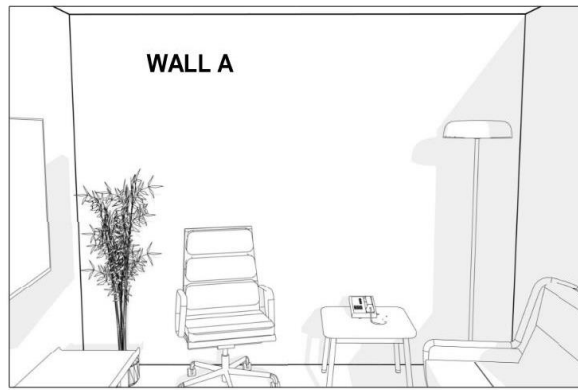


# Integration into Clinic Workflows

- Impact of telehealth on clinic staffing and employee satisfaction
- Considerations for overhead costs and staff time
- Dedicated telehealth clinic days or interspersed telehealth and in-person visits
- Remote provider workflows
- Virtualizing the patient intake process by office staff
- Obtaining patient supplied information (vital signs, logs / diaries, surveys, forms, etc)
- Scheduling tests and follow-up visits
- Clinic architectural design to support in-person care and telehealth



# Consult/Telehealth Room



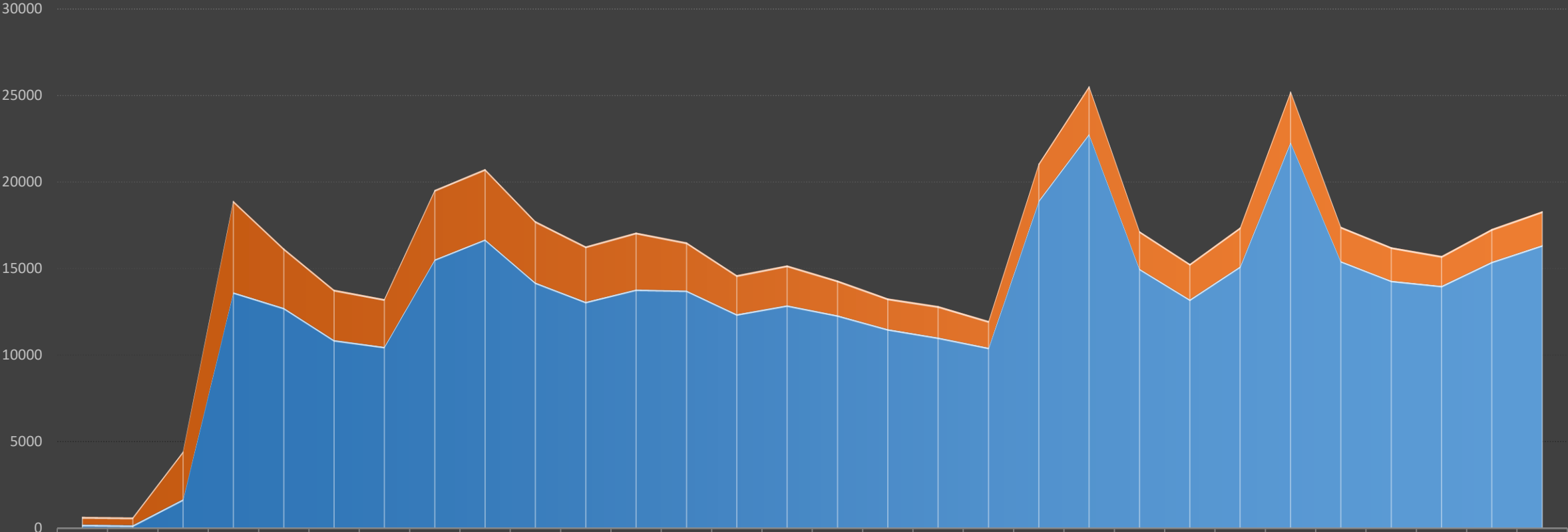
# Discussion Points

- How invested are we in maintaining robust telehealth programs after the pandemic winds down?
- What state and federal statute and regulatory changes are needed to support telehealth after the PHE expires?
- How do we leverage telehealth to improve access to care without worsening the digital divide for vulnerable populations?
- What data and analytics are needed to ensure telehealth services add value to patient care?

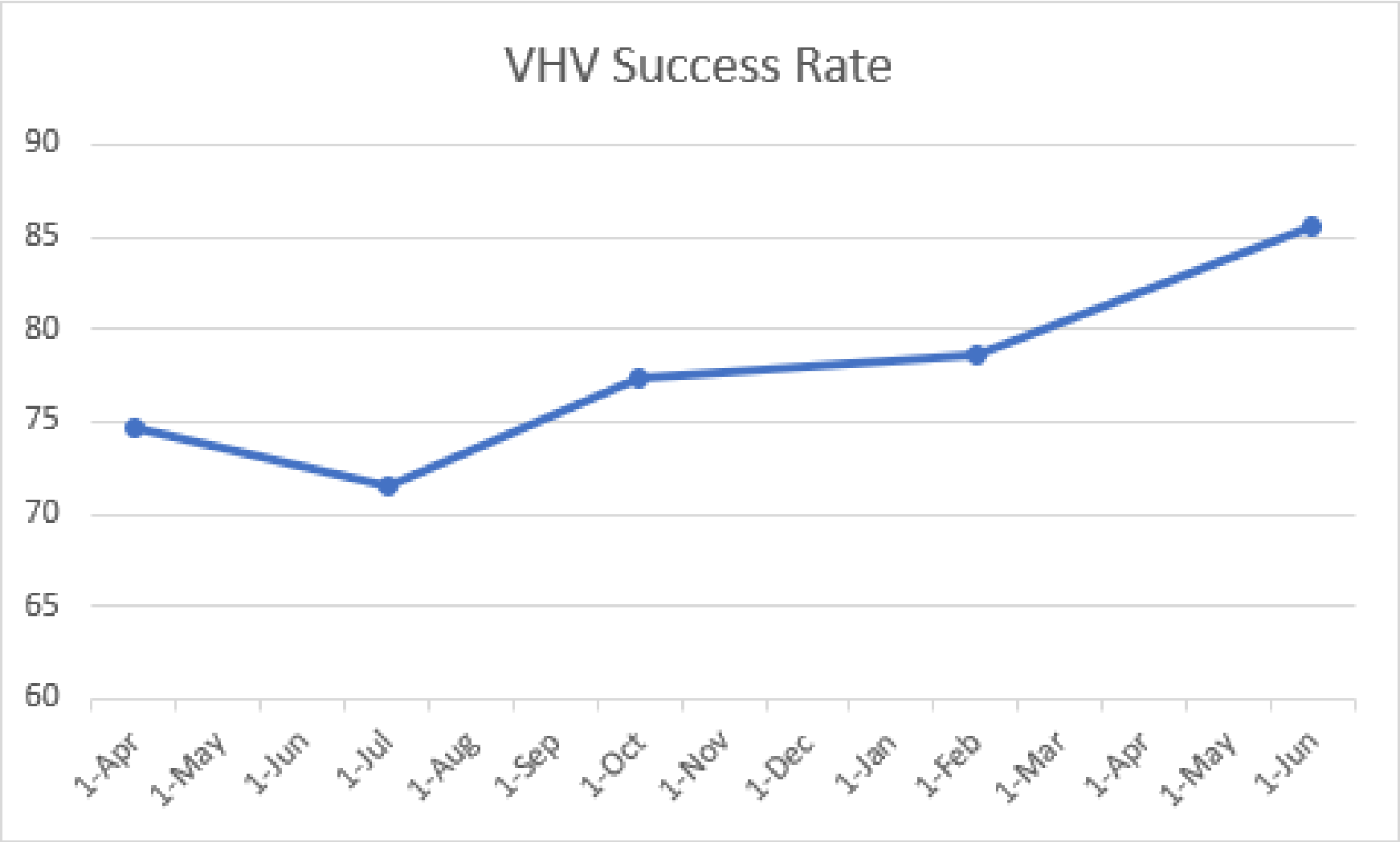
# Telemedicine Visits Pandemic

Telehealth Volume

■ Telehealth ■ Telephone



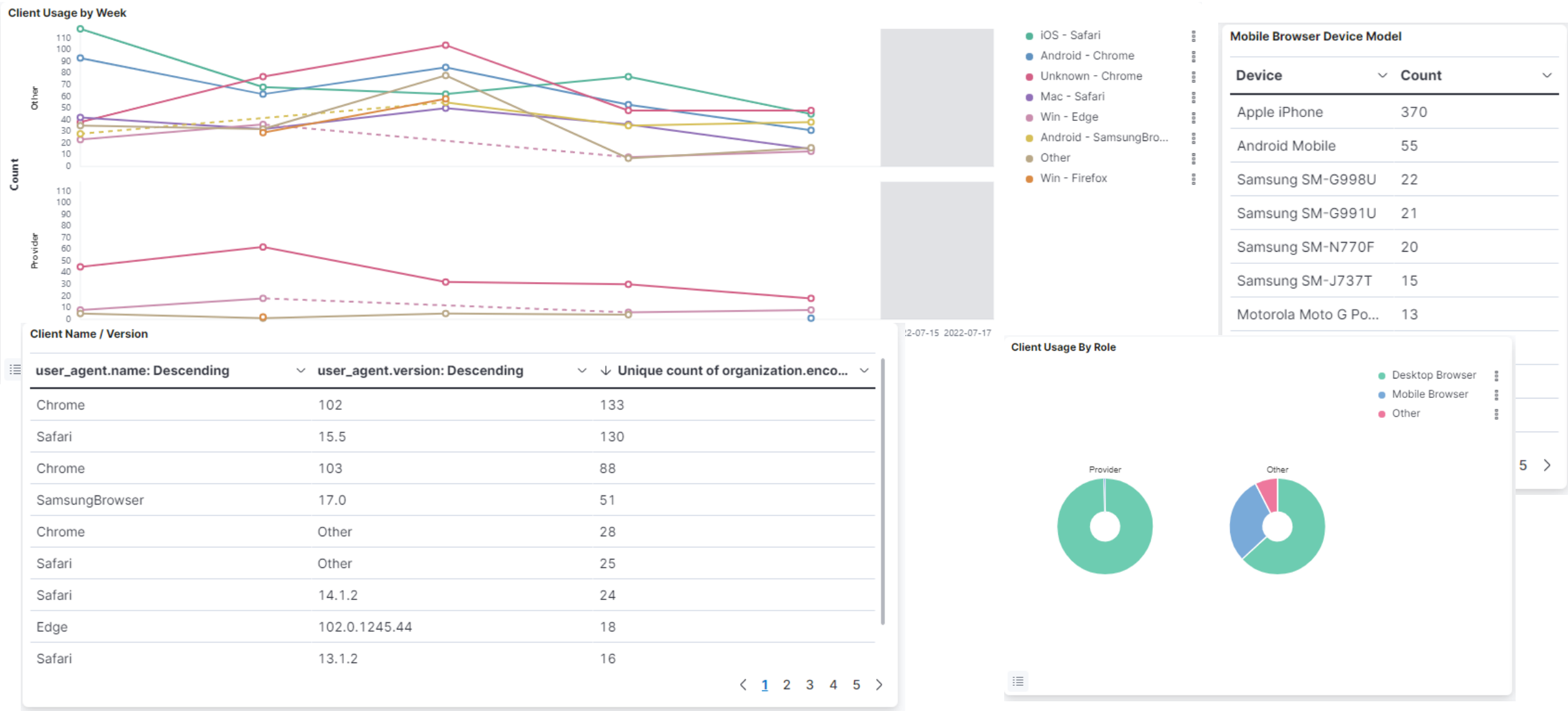
	January	February	March	April	May	June	July	August	Sept	October	Nov	Dec	January	February	March	April	May	June	July	August	September	October	November	December	January	February	March	April	May	June
■ Telephone	444	451	2,742	5,278	3,439	2,904	2,761	4,010	4,069	3,541	3,205	3,290	2,785	2,253	2,307	2,006	1,775	1,815	1,537	2,143	2,758	2,168	2,053	2,250	2,916	1,987	1,939	1,731	1,898	1,957
■ Telehealth	211	175	1,687	13,637	12,737	10,881	10,483	15,537	16,690	14,202	13,081	13,791	13,736	12,363	12,880	12,307	11,509	11,026	10,438	18,926	22,781	14,995	13,221	15,132	22,319	15,433	14,301	14,002	15,400	16,357





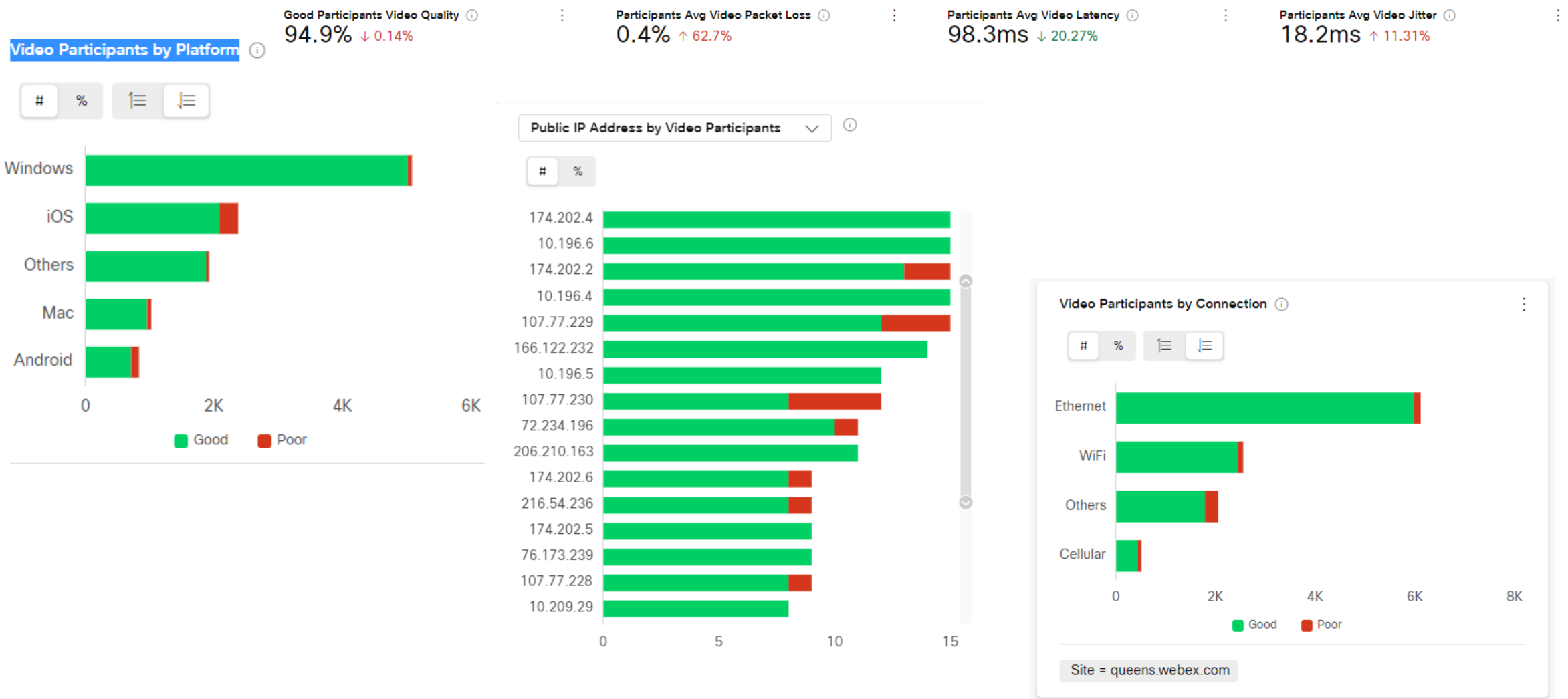
# Extended Care Dashboards

Extended care Analytics dashboards can be filtered to find potential devices, browsers, departments etc... which are having issues, below we have filtered all visits for connections from 1 participant lasting 0 to 30 seconds ended in an error. These results can then be compared to overall numbers to find outliers.



# Cisco Control Hub

Cisco control hub dashboards show overall usage and quality for visits and monthly, reports can be automated to dig down into calls and issues with operating systems/devices.



# Virtual Urgent Care

Since go-live(4/26)

Dep Name	Visit Type Name	Count	Success Rate
QMC VIRTUAL URGENT CARE	Cumulative	1572	73.1
QMC VIRTUAL URGENT CARE	VIRTUAL HOME VISIT		
QMC VIRTUAL URGENT CARE	TELEHEALTH	1425	73.61
QMC VIRTUAL URGENT CARE	ON DEMAND VIDEO VISIT	144	67.36

Past two weeks (7/3-17)

Dep Name	Visit Type Name	Count	Success Rate
QMC VIRTUAL URGENT CARE	Cumulative	226	73.45
QMC VIRTUAL URGENT CARE	VIRTUAL HOME VISIT		
QMC VIRTUAL URGENT CARE	TELEHEALTH	226	73.45
QMC VIRTUAL URGENT CARE	ON DEMAND VIDEO VISIT	N/a	N/a

Satisfaction Score	# of patients
1. Very unlikely	3 (2.7%)
2. unlikely	1 (0.9%)
3 - neutral	9 (8.1%)
4. Likely	35 (32.4%)
5 - Very likely	60 (55.5%)

Alternate Care Option	# of patients
1. Nearest ED	14 (13%)
2. Nearest UC	39 (36%)
3. Nothing, wait until it worsened	32 (30%)
4. Other	23 (21%)

# Future Directions

- Measure patient experience and satisfaction
- Better analytics to proactively identify patients at risk for failed telehealth visits
- Study impact of telehealth on total cost of care
- Study impact of telehealth on patient safety, hospitalizations, and ER visits



Questions?



# Our Next Webinar

## The NCTRC Webinar Series

Occurs 3<sup>rd</sup> Thursday of every month.

**Telehealth Topic:** Telehealth for Older Adults: Principles, Guidelines and Lessons Learned

**Hosting TRC:** Mid-Atlantic Telehealth Resource Center

**Date:** August 18, 2022

**Times:** 11 AM – 12 PM (PT)

**\*Please check the NCTRC website for more information on the upcoming webinar.**



# Please Complete Our Survey

*Your opinion of this webinar is valuable to us.*

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***Please participate in this brief perception survey  
(will also open after webinar):***

<https://www.surveymonkey.com/r/XK7R72F>

